## the world's one and only electric cylinder





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Innosuisse 20b 100% **500 tCHF** 30m Patent 13% founder filed USD market funding USD coached searched owned market growth revenue 2025

#### challenge of the industry

Pneumatic cylinders are installed in almost every machine. This means that over 2 million cylinders are in use on the Swiss market alone.

## 1'000 USD

huge 1.5%

energy costs per year for a single pneumatic cylinder of total Swiss electricity consumption used for pneumatics efficiency of pneumatic cylinder (<10%)

bad

## no

possibility to move to free positions

## huge

installation effort engineering effort warehouse costs

No electrical one-to-one-replacement to pneumatic cylinder available

existing electric cylinders are:

- too complicate
- too expensive
- too big



#### the solution: cyltronic electric cylinder

# An industry Without pneumatics and only efficient machines. - Vision Cyltronic AG



World's one and only electric cylinder for direct replacement of standard pneumatic cylinders





#### value for our customers



less energy costs through higher efficiency no contamination through the absence of compressed air more flexibility through positioning drive less maintenance effort through fewer components less installation effort through simple plug & play functions



energy saving compare to pneumatics

# 10 x speed

compared to other electric cylinders (650mm/s) long

service life (>10'000km)

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quick
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installation (below 10min)



#### how we reach the customer





#### cyltronics advantages compared to other players

	costs	complexity	size	service life	speed	1:1 replacement possibility
SMC	<b>★</b> ★☆	<b>★★</b> ☆	<b>★</b> ☆☆	<b>★</b> ☆☆	****	<b>★</b> ☆☆
iai Automation	<b>★★</b> ☆	<b>★</b> ☆☆	<b>★★</b> ☆	***	★★☆	<b>★★</b> ☆
FESTO	**☆	***	<b>★★☆</b>	***	★★☆	<b>★</b> ★☆
Linak	***	<b>★</b> ★☆	<b>★★☆</b>	****	★★☆	<b>★★</b> ☆
LinMot	****	***	<b>★</b> ☆☆	***	***	****
Phoenix Mecano	**☆	<b>★★</b> ☆	<b>★★☆</b>	****	****	*क्रेक्रे
cyltronic	<b>★★</b> ☆	***	***	***	***	***

 $\star \star \star =$  best in class



### we lead cyltronic to success



## **Jeremias** Wehrli

CEO, Founder BSc in mech. Eng., MBA

- management of the company
- business development
- finance



- Marco Guggisberg Mechanical Engineer BSc in mech. Eng.
- mechanical engineering
- purchasing



sales

marketing

#### Daniel Baumann

**Andreas** 

CSO

Kaltenbach

Engineering and Management

Master of Environmental

CTO, Co-Founder BSc in electrical Eng.

- electrical engineering
- software engineering



#### Ancilla **Schmidhauser**

Owner & MD Impact Consulting Executive Master MSc

- communication
- coach Runway



Partner and COO at **DAC System** 

- general support •
- coach Innosuisse



#### huge potential for cyltronic in this huge market



#### financial forecast

	2021	2022	2023	2024	2025
net profit (t\$)	-489	-512	-300	1`700	7`420
revenue (t\$)	99	1`148	3`713	12`070	30`800





#### we are looking for 500 tCHF

founder owned



debts

#### use of seed funds

	finish testing and improvement of first electric cylinder	10%
Ø	finance lighthouse project (pilot series of cyltronic cylinders at a well-known industry partner)	20%
Ø	market entry with electric cylinder (in CH and D)	50%
Ø	R&D of positionable cylinder with IO-Link (communication interface)	20%



Please get in touch. We are looking forward to hear from you.

# Thank you

flexible in motion

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OD

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#### **Energy loss compressed air system**



Energy losses in a compressed air system

