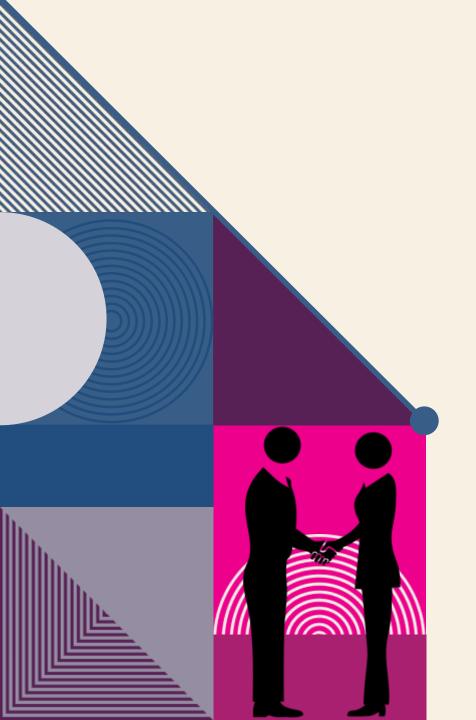
INTERNAL ANALYSIS Paolo Emilio Centoni



STRENGTHS



- Strong at making good negotiations
- Emotionally intelligent, high EQ rating
- Driven to facilitate the team's needs
- Open to change and try new techniques



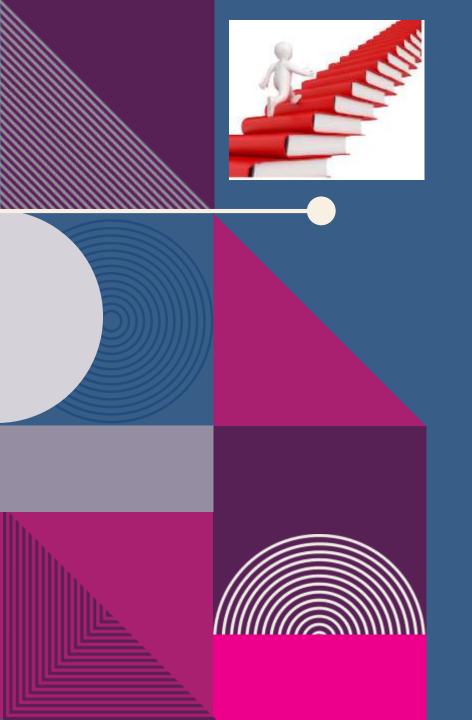


WEAKNESSES

- Being introverted has been a great challenge
- Need to speak up more and drive the team
- Can fall behind when overwhelmed with too much pressure
- Can favor others POV rather than own







NEXT STEPS

EVALUATE

Understand and take self control of future scenarios that will evaluate team-based skills.

EMBRACE CHANGE

Instead of fighting against change, embracing newness will lead to growth. With growth new opportunities will arise

BREAK THE HABIT

Being introverted has been the cause of many unsuccessful outcomes.
Stepping outside the comfort zone will eliminate those failures.

IMPLEMENT

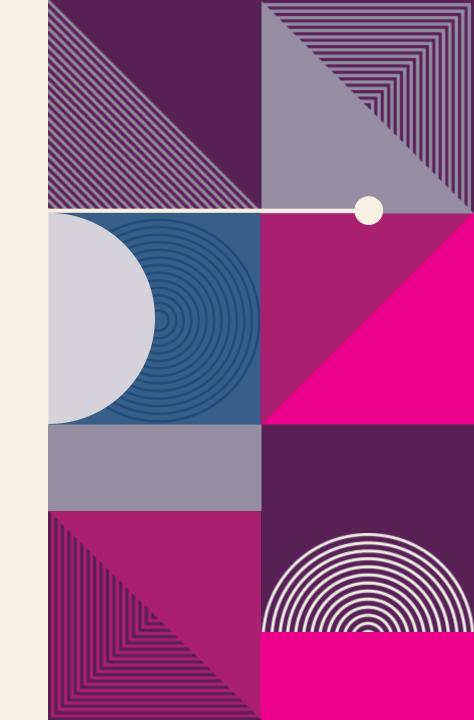
All of these next steps would not be possible without implementation. The next steps are taking action and changing the weaknesses to strengths.

GOALS OUTCOMES

- 1. Fighting my introverted nature will allow me to take part in more extroverted actives and job opportunities.
 - Joined the Professional Selling Program to solve this weakness.

- 2. Battling stress by keeping my self busy.
 - Taking 5 classes next semester to fight stress and embrace heavy workload.

- 3. Stand my own ground.
 - Still be emphatic and evaluate all scenarios, but also stick to my morales and ideas, rather than make everyone happy.



END RESULT

Having analysed and understood certain weaknesses and strengths, I now know what needs to be worked on, and what needs to be elevated.



