

## Dr. Nils Christopher Köbis

### Education and Experience:

09/2020-present Post-Doctoral fellow  
Max Planck Institute for Human Development  
Center for Humans and Machines  
Project: Ethics and Governance of Artificial Intelligence

09/2016-09/2020 Post-Doctoral fellow  
Department of Economics & Center for Research in Experimental  
Economics and Political Decision-Making (CREED)  
University of Amsterdam  
Project: Collaborative Roots of Corruption

05/2018 Visiting Scholar  
Center for Experimental Social Science  
Nuffield College  
University of Oxford

09/2012-02/2018 PhD, *Cum Laude* (awarded to top 10%)  
Department of Experimental and Applied Psychology,  
VU University Amsterdam  
Dissertation: The Social Psychology of Corruption  
Supervisors: Dr. Jan-Willem van Prooijen, Dr. Francesca Righetti, Prof.  
Paul Van Lange

07/2016 Co-founder  
Interdisciplinary Corruption Research Network (ICRN)

10/2015 Visiting Scholar  
Department of Economics  
University of Zürich

09/2010-07/2012 Research Master of Social Psychology, *Cum Laude*  
Department of Experimental and Applied Psychology  
VU University Amsterdam

10/2007-07/2010 Bachelor of Psychology  
University of Münster

## Peer-reviewed Publications [\*Shared first authorship]:

1. **Köbis, N. C.**, Bonnefon, J.F. & Rahwan, I. (2021) Bad machines corrupt good morals. *Nature Human Behaviour*, 5, 679–685.
2. **Köbis, N. C.** & Mossink, L. D. (2021). Creative Artificial Intelligence – Algorithms vs. humans in an incentivized writing competition. *Computers and Human Behavior*, 114, 106553
3. Walter, K. V., Conroy-Beam, D., Buss, D. M., Asao, K., Sorokowska, A., Sorokowski, P., ... **Köbis, N.C.**, et al (2021). Sex differences in human mate preferences vary across sex ratios. *Proceedings of the Royal Society B*, 288(1955), 20211115.
4. Sorokowski, P., Sorokowska, A., Karwowski, M., Groyecka, A., ... **Köbis, N.C.** et al (2021). Universality of the triangular theory of love: Adaptation and psychometric properties of the Triangular Love Scale in 25 countries. *Journal of Sex Research*, 58(1), 106-115.
5. Laakasuo, M., **Köbis, N.C.** & Palomäki, J. (2021). Moral Uncanny Valley - Robot's Appearance Moderates How its Decisions are Judged. *International Journal of Social Robotics*.
6. Sorokowska, A., Saluja, S., Sorokowski, P., Frąckowiak, T., Karwowski, M., ...**Köbis, N.C.** et al (2021). Affective Interpersonal Touch in Close Relationships: A Cross-Cultural Perspective. *Personality and Social Psychology Bulletin*. 1-17.
7. **Köbis N. C.**, Soraperra I., Shalvi S. (2020) The Consequences of Participating in the Sharing Economy: A Transparency-Based Sharing Framework. *Journal of Management*, 47(1), 317-343.
8. Leib, M., **Köbis, N. C.**, Francke, M., Shalvi, S., & Roskes, M. (2020). Precision in a Seller's Market: Round Asking Prices Lead to Higher Counteroffers and Selling Prices. *Management Science*.
9. **Köbis, N. C.**, Troost, M., Brandt, C. O., & Soraperra, I. (2020). Social norms of corruption in the field – Social nudges on posters can help to reduce bribery. *Behavioural Public Policy*.1-28
10. Walter, K. V., Conroy-Beam, D., Buss, D.M., Asao, K., Sorokowska, A., Sorokowski, P. ... **Köbis, N.C.** et al. (2020). Sex Differences in Mate Preferences Across 45 Countries: A Large-Scale Replication. *Psychological Science*, 31(4), 408-423.
11. Kowal, M., Sorokowski, P., Sorokowska, A., Dobrowolska, M., Pisanski, K., Oleszkiewicz, A., ... **Köbis, N.C.** et al (2020). Reasons for Facebook usage: data from 46 countries. *Frontiers in Psychology*
12. **Köbis, N. C.**, Verschuere, B., Bereby-Meyer, Y., Rand, D., & Shalvi, S. (2019). Intuitive Honesty Versus Dishonesty: Meta-Analytic Evidence. *Perspectives on Psychological Science*, 14(5), 778–796.
13. Conroy-Bean, D., Buss, D., Asao, K., Sorokowska, A., Sorokowski, P. ... **Köbis, N.C.**, et al., (2019) Contrasting Computational Models of Mate Preference Integration Across 45 Countries. *Scientific Reports*, 9(1), 1-13.

14. Conroy-Beam, D., Roney, J.R., Lukaszewski, A. W. Buss, D. ... **Köbis, N.C.**, et al., (2019). Assortative Mating and the Evolution of Human Trait Covariation. *Evolution and Human Behavior*, 40 (5), 479-491.
15. \*Verschuere, B., \***Köbis, N. C.**, Bereby-Meyer, Y., Rand, D. & Shalvi, S., (2018) Taxing the brain to uncover lying? Meta-analyzing the effect of imposing cognitive load on the reaction-time costs of lying. *Journal of Applied Research on Memory and Cognition*, 7, (3) 462-469.
16. Laakasuo, M, **Köbis, N.C.**, Palomäki, J. & Jokela, M. (2017) Money for microbes – Pathogen avoidance and out-group helping behavior. *International Journal of Psychology*, 53, 1-10.
17. **Köbis, N.C.**, van Prooijen J.W., Righetti F., Van Lange P. A. M. (2017). The road to bribery and corruption: Slippery slope or steep cliff? *Psychological Science*, 1, 1–10.
18. Oostrom, J. K., **Köbis, N. C.**, Ronay, R. and Cremers, M. (2017) False Consensus in Situational Judgment Tests: What Would Others Do? *Journal of Research in Personality*, 71, 33–45.
19. **Köbis, N. C.**, van Prooijen, J.W., Righetti, F., & Van Lange, P. A. M. (2016). Corruption Dilemmas: The Psychology of Individual and Interpersonal Corruption. *Review of General Psychology* 20(1), 71-85.
20. **Köbis N. C.**, van Prooijen J.W., Righetti F., Van Lange P. A. M. (2015) “Who Doesn’t?”-The Impact of Descriptive Norms on Corruption. *PLoS One* 10(6):e0131830.
21. Saucier, G., Kenner, J. S., .... **Köbis, N. C.**, et al., (2014). Cross-cultural differences in a global ‘Survey of World Views’. *Journal of Cross-Cultural Psychology*, 46, 53-70.

#### **Book chapters** [\*Shared first authorship]:

22. \***Köbis, N.C.**, \*Jackson, D., & Iragorri-Carter, D. (2020). Recent approaches to the study of social norms and corruption, in Heywood, P and Mungiu-Pippidi, A., (Eds.) *A Research Agenda for Studies of Corruption*. Edward Elgar Publishing.
23. **Köbis, N. C.**, Iragorri-Carter, D. & Starke, C. (2018). A Social Psychological View on the Social Norms of Corruption, in Kubbe, I. and Engelbert, A. (Eds) *Corruption and Norms - Why Informal Rules Matter*. London, UK: Palgrave Macmillan.
24. **Köbis, N. C.** & Huss, O. (2018). Ein Atlas zur Unterscheidung von Korruptionsformen. In P. Graeff & S. Wolf (Eds.), *Korruptionsbekämpfung vermitteln* (pp. 153–181). Wiesbaden, Germany: Springer.

#### **Peer-reviewed Conference Proceedings:**

25. **Köbis, N. C.** (2018). The Role of Data: How Can Indicators Be Useful for Combatting Corruption? In A. Schwickerath (Ed), *How to conceptualize corruption? Conference Proceedings: Interdisciplinary Corruption Research Forum* (pp. 4–10). Paris, France: Interdisciplinary Corruption Research Network (IRCN).
26. **Köbis, N. C.** & Starke, C. (2017). Why did the Panama Papers (not) shatter the world? The relationship between Journalism and Corruption. In A. Schwickerath, A. Varraich, &

L. Lee-Smith (Eds.), *How to research corruption? Conference Proceedings: Interdisciplinary Corruption Research Forum* (pp. 69–77). Amsterdam, Netherlands: Interdisciplinary Corruption Research Network (IRCN).

### **Policy reports:**

27. Jackson, D., & **Köbis, N. C.** (2018). *Anti-corruption through a social norms lens*. Bergen, Norway.
28. Shalvi, S., **Köbis, N. C.**, Berg, S., Gneezy, U. H., & Offerman, T. J. (2018). *Increasing Ethical Conduct: A Behavioral Ethics Approach*. Policy Report for the Dutch Tax Administration. Amsterdam: Netherlands.

### **Submitted work** [\*Equal contribution]:

29. \*Leib, M., \***Köbis, N.C.**, Hagens, M., Rilke, R. & Irlenbusch, B. (2021). The corruptive force of AI-generated advice. *arXiv preprint arXiv:2102.07536*.
30. \*Soraperra, I., \***Köbis, N. C.**, Efferson, C., Vogt, S., Offerman, T., & Shalvi, S. Creating a market for integrity to reduce corruption in education. (*Under Review, American Political Science Review*).
31. Roskes, M. **Köbis, N.C.**, Vainapel, S., & Shalvi, S. (working paper). Responsible innovation requires both creativity and ethicality: A systematic literature review on the dark sides of creativity.
32. \*Lange, J., \***Köbis, N. C.** & Hermann, C., *Passionate corruption: A systematic literature review and integrative framework on the link of emotions and corruption*. (*Under Review, Journal of Applied Psychology*).

### **Peer reviewed presentations at conferences:**

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|------------|---|
| 07/06/2021 | ICWSM 2021 workshop on “Information Credibility and Alternative Realities in Troubled Democracies!” (virtual)   |
| 26/08/2020 | European Consortium for Political Research (virtual)  |
| 06/01/2020 | Israel Organizational Behavior Conference (IOBC), University of Tel Aviv, Israel  |
| 20/08/2019 | Biennial Conference on Subjective Probability, Utility, and Decision Making (SPUDM), University of Amsterdam, Amsterdam, Netherlands                            |
| 02/05/2019 | International Meeting on Experimental and Behavioral Social Sciences (IMEBESS), University of Leiden, Netherlands   |
| 06/10/2018 | Advances with Field Experiments (AFE), Boston University, USA   |
| 04/10/2018 | Social Norms and Behavioral Change Conference, University of Pennsylvania, Philadelphia, USA  |
| 26/09/2018 | Conference on Decision Sciences, University of Konstanz, Germany  |
| 24/08/2018 | Tilburg Institute for Behavioral Economics Research (TIBER), Tilburg University, Netherlands  |
| 20/07/2018 | Society of Advancement of Behavioral Economics (SABE) & International Association for Research in Economic Psychology (IAREP), Middlesex University, London, UK |

06/09/2017 Biannual meeting of the German Association of Social Psychology (FGSP),  
University of Ulm, Germany  
20/06/2017 International Conference on Social Dilemmas (ICSD), Taormina, Italy  
16/06/2017 Interdisciplinary Corruption Research Forum, Sciences Po, Paris, France  
08/09/2016 European Consortium of Political Research (ECPR), Charles University,  
Prague, Czech Republic  
11/12/2015 National Association of Social Psychological Researchers (ASPO)  
25/06/2015 International Conference on Social Dilemmas (ICSD), The Chinese  
University of Hong Kong, Hong Kong

#### **Invited Guest Talks:**

21/01/2020 Institute for Political Science, Technical University Darmstadt, Germany  
08/11/2019 Department of Social Psychology, University of Tilburg, Netherlands  
18/04/2019 Department of Economics, University of Cologne, Germany  
01/04/2019 Department of Psychology, New College, University of Oxford, UK  
29/01/2019 Department of Social Psychology, University of Cologne, Germany  
28/11/2018 Max Planck Institute for Research on Collective Goods, Bonn, Germany  
18/10/2018 Department of Sociology, University of Bern, Switzerland  
26/05/2018 Center for Experimental Social Studies, Nuffield College, University  
Oxford, UK  
11/04/2018 NHH, Norwegian School of Economics, Bergen, Norway  
26/03/2018 Department of Criminology, University of Paris-Nanterre, France  
14/12/2017 Department of Clinical Psychology, University of Amsterdam, Netherlands  
26/11/2015 Department of Communication Science, WWU University Münster,  
Germany  
24/11/2015 Department of Public Policy, Charles University Prague, Czech Republic  
22/10/2015 Department of Economics, University of Zürich, Switzerland

#### **Invited Talks at Workshop, Small Group Meetings and Policy Events:**

30/06 – Task Force on Corruption Measurement, United Nations Office on Drugs  
02/07/2021 and Crime (UNODC), virtual  
10/04/2021 Social Biases in Machine Learning and in Human Nature: What Social  
Scientists and Computer Scientists can learn from each other. Princeton  
University, USA, virtual  
09/01/2020 Decision Making and Economic Psychology (DMEP-RATIO). Ben Gurion  
University of the Negev, Israel  
13/11/2018 U4 Anti-Corruption Resource Center Annual Workshop, Ministry of  
Foreign Affairs, Copenhagen, Denmark  
11/10/2018 Inter-American Development Bank, Washington DC, USA  
13/07/2018 DAAD Fair play Workshop, Department of Chemistry, University of  
Duisburg-Essen, Germany  
27/03/2018 OECD Global Integrity and Anti-Corruption Forum - Planet Integrity, Paris,  
France  
26/10/2017 GATE-LAB Workshop, Groupe d'Analyse et de Théorie Economique, Lyon,  
France

25/09/2017 Methods School on Corruption and Corruption Control Analysis, Institute of Social Science, ICS-University Lisbon, Portugal

25/02/2017 UNODC Round table discussion: Corruption in Higher Education - Education for Justice Initiative (E4J), UNODC, Vienna, Austria

11-14/08/2016 Anti-Corruption Summer School, Anti-Corruption Research and Education Center, National University of Kyiv-Mohyla, Kyiv, Ukraine

17/10/2015 4th Interdisciplinary Colloquium of Graduate Corruption Researchers, HHU University Düsseldorf, Germany

28/02/2015 3rd Interdisciplinary Colloquium of Graduate Corruption Researchers, University of Duisburg-Essen, Germany

29/09/2014 Economics of Corruption Workshop, University of Passau, Germany

29/08/2014 European Association of Social Psychology Summer School, ISCTE Lisbon, Portugal

### Honors and Awards:

2021 Nominated and finalist for the AI Newcomer of the Year, German Informatics Society

2020 Supervisor of H.K. Nieuwenhuis Thesis Award - Best Annual Master Thesis of the Amsterdam School of Economics and Business, University of Amsterdam

2020 Nominated and shortlisted for Best Paper Award at The Fifth Israel Organizational Behavior Conference (IOBC)

2019 Nominated and shortlisted for Prize „*Academics Nachwuchswissenschaftler des Jahres 2019*“ (Germany’s Junior Researcher of the year 2019; Round of final 10)

2017 Supervisor of Best Annual Bachelor Thesis Award in Psychology, VU Amsterdam

2017 Member of Advisory group on (Anti-)corruption in higher education, United Nations Office on Drugs and Crime (UNODC)

2016 Member of ASK Corruption Expert Network, Transparency International

2015 2<sup>nd</sup> Place in Helsinki Challenge, with Team “Moralities of Intelligent Machines,” total of 140 initial entries, University of Helsinki

2013 Best Annual Master Thesis Award in Psychology, VU Amsterdam

### Grants:

2019 PI, total sum: €10.000  
Sustainable Future Initiative  
University of Amsterdam

2019 Co-PI, total sum: €13.500  
Constructive Advanced Thinking (CAT) program  
Project: “Corruption and Anti-Corruption in Empirical Research: Critical Reflections on Concepts, Data and Methods”

2019 Co-PI, total sum: €48.647  
By: Bern University Research Foundation  
For: 1<sup>st</sup> year PhD funding Simona Richard

2018 Co-PI; total sum: €20.000;

- 2017 By: Swedish Foundation for Humanities and Social Sciences Rijkbanken Jublieumfond For: 3rd Interdisciplinary Corruption Research Forum at QoG Institute Gothenburg  
Co-PI; total sum: €50.000;
- 2012 By: United Nations Office on Drugs and Crime (UNODC),  
For: 2<sup>nd</sup> Interdisciplinary Corruption Research Forum at Science Po, Paris  
Co-applicant; total sum: €168.735  
By: Dutch Research Council (NWO)  
For: Talent Grant covering full PhD funding 09/2012-09/2016

### **Organization of Academic Conferences:**

- 18- 27<sup>th</sup> Biennial Conference on Subjective Probability, Utility, and Decision  
22/08/2019 Making (SPUDM), University of Amsterdam, Amsterdam, Netherlands
- 13- 4<sup>th</sup> Interdisciplinary Corruption Research Forum: "Varieties of  
15/06/2019 (anti)corruption: Learning from the past for the future", National University  
of Kyiv-Mohyla Academy, Ukraine
- 07- 3<sup>rd</sup> Interdisciplinary Corruption Research Forum: "Mechanism of corruption",  
09/06/2018 Quality of Government Institute, University of Gothenburg, Sweden
- 15- 2<sup>nd</sup> Interdisciplinary Corruption Research Forum: "How to Conceptualize  
16/06/2017 Corruption?", Sciences Po Paris, France
- 17- 1<sup>st</sup> Interdisciplinary Corruption Research Forum: "How to Research  
18/06/2016 Corruption?" Volkshotel/ VU University, Amsterdam, Netherlands

### **Teaching & Supervision:**

- Since 2/2020 Co-Supervision of PhD student Katharina Scheer (with Prof Tanja Rabl),  
Technical University Kaiserslautern
- 12/2020 Guest lecture in the Masters course "Psychology of Artificial Intelligence",  
lecture title "Ethics of AI – A Machine Behavior Approach", Department of  
Cognitive Psychology, University of Amsterdam
- Since 10/2018 Annual guest lecture in the Masters course "Field research for  
sustainability", lecture title "Behavioral insights into corruption –  
evidence from lab and field" Institute for Sociology, University of Bern
- Since 02/ 2018 Annual guest lecture at the Executive Masters "Financial Forensics"  
lecture title "Social Psychology of Corruption" Erasmus School of  
Accounting & Assurance, Erasmus University Rotterdam
- Since 06/2017 Lecturer and Tutor for the Integrative Seminar "Solidarity",  
Interdisciplinary Bachelor Course PPLE College, University of Amsterdam
- Since 11/2016 Lecturer and Tutor for the Elective "Morality of Markets",  
Interdisciplinary Bachelor Course, PPLE College, University of Amsterdam
- Since 09/ 2012 MA and BA thesis supervisor (multiple students in Psychology and  
Economics)

### **Invited Reviewer for Academic Journals:**

Psychological Science, Journal of Personality and Social Psychology, Journal of Politics, Games and Economic Behavior, Journal of Business Ethics, Review of General Psychology, Journal of Experimental Social Psychology, Personality and Social Psychology Bulletin, Judgement and Decision Making, British Journal of Psychology, British Journal of Social Psychology, International Journal of Social Psychology, Basic and Applied Psychology, Social Psychology, Crime Law and Social Change, Games, Royal Society Open Science, PLoS One, Meta Psychology, Journal of Economic Behavior & Organization, Journal of Computational Social Science, Computers in Human Behaviour

### **Reviewer for Policy Work:**

UNODC Education for Justice Teaching Modules, U4 Anti-Corruption Resource Center, Terrorism, Transnational Crime and Corruption Center (George Mason University)

### **Professional Fellowships and Memberships:**

Fellow Psychology of Technology Institute (PoTI)  
Fellow Evidence in Governance and Politics (EGAP)  
Doctoral Graduate Kurt Lewin Institute (KLI)  
Member Dutch Association for Social Psychology (ASPO)  
Member European Association for Decision Making (EADM)  
Member European Association for Social Psychology (EASP)  
Member European Consortium of Political Research (ECPR)  
Member German Association for Social Psychology (FGSP)  
Member International Society of Justice Research (ISJR)  
Member Transparency International ASK Corruption Expert Network  
Member UNODC Education for Justice Initiative Expert panel  
Co-founder Interdisciplinary Corruption Research Network (ICRN)

### **Media:**

Podcast	Co-founder and co-host of KickBack the Global Anti-Corruption Podcast with Prof Matthew Stephenson (Harvard Law School) and Christopher Starke (HHU Düsseldorf & Fellow at the Düsseldorf Institute for Internet and Democracy)
Raadio features	BBC World Service, BBC Radio 4, Bayerischer Rundfunk
Own articles	LA Times, Scientific American, Psychology Today (digital & print), Katapult (print), Global Anti-Corruption Blog, Transparency International Research Blog, European Student Think Tank Blog
News coverage	The Atlantic, NY Mag, Pacific Standard, Vice Media, Express Business, The Conversation, Folha de Sao Paulo, Health Medicine Network, Association for Psychological Science Blog



Video content

Animated video for InMind with Paul Van Lange, Hadija Mkwella & Diana Onu: <https://www.youtube.com/watch?v=PGNf61jVGn8>