

# Your Partner in Real Estate



Sale Real Estate



Lease Real Estate



Rent Real Estate  
Hotel System

The real estate business is complex!

We at Property Management Real Estate make it easier for you.



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Sell or rent?

Achieve success beyond market opportunities,  
together with us!

- ✓ Transparent
- ✓ Flexible
- ✓ Creative
- ✓ Risk-free

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Your personal consultation with experts from  
Property Management Real Estate.

Our experts analyze the local market for you free of  
charge and provide a market price analysis to help  
you determine the optimal and realistic selling  
price of your property.



**Trust us in the decision-making process of selling your property**

# Who are we

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## Leading Real Estate Experts

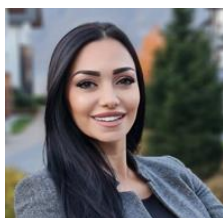
Property Management is a leader when it comes to professional advice on your real estate. Complex real estate transactions are communicated clearly by the experts at Property Management Real Estate. Creativity combined with cutting-edge technologies enables risk-free, flexible, transparent, and thus simplified services for all real estate transactions. Our international network is another major advantage to enter in a partnership with us.



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## In Switzerland and internationally, we are there

Our trained experts provide you with expert advice and consultations on both national and international real estate markets. We are specialized in the unique real estate growth market of the United Arab Emirates, including Dubai and Abu Dhabi.



Teba Cosentino – Al Hashemi  
CEO  
Property Management Group



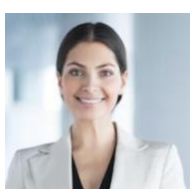
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We are happy to advise you in German, English, French, Italian, Spanish, and Arabic.

# Services

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## Sale Real Estate

Benefit from a comprehensive service for the successful sale of your property. From the initial consultation with experts to the contract signing and official support. Maximum transparency, extensive national and international reach. No hidden costs.



## Lease Real Estate

When renting out your property, we place special emphasis on carefully selecting tenants. This is the only way we can guarantee you a long-term and worry-free rental relationship.



## Rent Real Estate Hotel System

Today, we are one of the largest hotel rental management companies in Switzerland. We are happy to advise you on whether it makes sense to rent out your property for short- or medium-term stays, whether for business or vacation purposes.

1000+ zufriedene  
Kunden vertrauen uns



# Sales process

Trust us with the sales process of your property.

Real estate sales can be a complex and emotional undertaking. We are here to support you with our expertise from the very beginning until the final completion of the process.

## 1 Initial Consultation & Market Brokerage

In an initial meeting, we discuss your goals, wishes, and expectations, and provide you with a free evaluation of the best possible price for your property.

## 2 Individual Marketing Strategy

With a customized marketing strategy tailored to your needs, we present your listing free of charge on the most important platforms for national and international exposure, as well as on social media and own database.

## 3 Viewings & Support

We reduce unnecessary viewings through a filtered selection and take care of the on-site appointments.

## 4 24 / 7 Customer service

Due to our international experience and company focus, a 24/7 service is standard for us.

## 5 Support until completion

Once a suitable buyer is found, we sign a reservation agreement with them. Following this, we prepare all the necessary documents and review the draft purchase contract for you. Of course, we are also by your side during the crucial notary appointment and accompany you to the successful completion, including the handover of the keys.



# FAQ

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## What does the sales process include?

Our process begins with a personal meeting to define and clarify your goals. This is followed by a market analysis and the development of a tailored marketing strategy. We then create the property listing in German, and if necessary, in other languages, as well as provide free posting of the listings on various online platforms and social media channels. See step-by-step on page 5.

## What are the benefits of a property valuation?

The accurate determination of the current regional value of your property is crucial for a successful sale. Use the data for your financial planning and decision-making regarding the sale of your property.

## Does Property Management provide legal support during the sales process?

Yes! We assist you with legal, regulatory, and tax matters. From the reservation agreement to the notary appointment and key handover, we accompany you to ensure a smooth

## Are you available for me?

Due to our international business focus, we guarantee you 24/7 service and support throughout the entire sales and handover process.

## How long does the sales process typically take?

It depends on various factors. The duration of the sales process can vary depending on the property, the market, the interest rate environment, and the economic situation. However, we aim to make the entire process as efficient as possible in order to find the right buyer for you as quickly as possible.

## Are there any additional costs besides the success-based commission?

No! In addition to the agreed commission plus VAT, there are no additional costs for you. The entire viewing, sales, and transfer process is included in the sales commission. Special appraisals or specific individual requests from the buyer or seller are not included.



## Do you have unanswered questions?

We look forward to answering all your questions and being a reliable partner by your side throughout your decision-making process!

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# Notes

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