# Productive demand, sectoral comovement, and total capacity utilization 

Mario Rafael Silva ${ }^{1}$ Marshall Urias ${ }^{2}$

${ }^{1}$ Hong Kong Baptist University
${ }^{2}$ HSBC Business School, Peking University

Introduction

## Motivation

(1) Which shocks drive business cycle fluctuations? (Lucas (1981) and Smets and Wouters (2007))
(2) Why different sectors exhibit positive comovement in terms of input and output? (Christiano and Fitzgerald (1998))
(3) What is the contribution of demand shocks to productivity?

Definition of recession from NBER
A recession is a persistent period of decline in total output, income, employment, and trade, usually lasting from six months to a year, and marked by widespread contractions in many sectors of the economy

Key contribution: use capacity utilization jointly with sectoral data to investigate these questions in a setting in which goods market frictions give rise to a productive role for demand

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## Demand shocks and effect on measured productivity

- In a standard neoclassical model, prices adjust so that all produced output is sold $\Rightarrow$ output is just a function of capital and labor
- Output generally responds weakly to demand shocks through increases in labor hours
- Under goods market frictions, output depends on how many customers show up
- Reverses causality between consumption and TFP relative to neoclassical model


## Motivation: Solow-residual vs. utilization-adjusted counterpart



Figure 1: Time series of Solow residual and utilization-adjusted counterpart, following the methodology in Fernald (2014). Each underlying series is detrended via the Hamilton regression filter with the four most recent observations 8 quarters in the past ( $p=4, h=8$ )

## Motivation: measures of utilization

- Two utilization measures
(1) Define Fernald utilization as the difference in cyclical variation between Solow residual and utilization-adjusted counterpart
(2) Capacity utilization: ratio of output index and capacity index in manufacturing, mining, and electric, and gas utilities.
- Capacity index is provided by the Federal Reserve System Board of Governors and characterized as 'the highest level of output a plant can sustain within the confines of its resources.'


## Motivation: positive comovement between utilization measures and output



Figure 2: Time series of total capacity utilization; Fernald utilization, following the methodology in Fernald (2014); and output (here defined as consumption plus investment). Each underlying series is detrended via the Hamilton regression filter with the four most recent observations 8 quarters in the past ( $p=4, h=8$ ).

## Motivation: sectoral comovement (hours)



Figure 3: Sectoral and aggregate hours. Each underlying series is detrended via the Hamilton regression filter with the four most recent observations 8 quarters in the past ( $p=4, h=8$ ).

## Motivation: sectoral comovement (utilization)



Figure 4: Total capacity utilization in non-durable and durable goods. Each underlying series is detrended via the Hamilton regression filter with the four most recent observations 8 quarters in the past ( $p=4, h=8$ ).

## Second moments (growth rates)

|  | $\mathrm{SD}(\mathrm{x})$ | $\mathrm{STD}(\mathrm{x}) / \mathrm{STD}(Y)$ | $\operatorname{Cor}(\mathrm{x}, I)$ | $\operatorname{Cor}\left(\mathrm{x}, N_{I}\right)$ | $\operatorname{Cor}\left(\mathrm{x}, \mathrm{x}_{-1}\right)$ |
| :--- | :--- | :--- | :--- | :--- | :--- |
| $Y$ | 0.87 | 1.00 | 0.94 | 0.70 | 0.47 |
| $C$ | 0.44 | 0.51 | 0.54 | 0.44 | 0.48 |
| $I$ | 2.14 | 2.46 | 1.00 | 0.73 | 0.41 |
| $N_{c}$ | 0.57 | 0.66 | 0.66 | 0.87 | 0.67 |
| $N_{i}$ | 1.94 | 2.23 | 0.73 | 1.00 | 0.64 |
| $Y / N$ | 0.64 | 0.73 | 0.36 | -0.28 | 0.10 |
| $p_{i}$ | 0.51 | 0.58 | -0.28 | -0.22 | 0.44 |
| util $_{D}$ | 2.27 | 2.61 | 0.69 | 0.84 | 0.55 |
| util $_{N D}$ | 1.26 | 1.45 | 0.61 | 0.65 | 0.51 |

Table 1: Time range: 1964Q1-2019Q4. Each underlying series is expressed in 100 quarterly log deviations. Here output is defined as the sum of consumption and investment.

## Related literature

(1) Purifying Solow residual:

Basu, Fernald, and Kimball (2006), Fernald (2014)
(2) Goods market frictions and firm productivity

Moen (1997), Bai, Ríos-Rull, and Storesletten (2023), Huo and Ríos-Rull (2018), Qiu and Ríos-Rull (2022), Petrosky-Nadeau and Wasmer (2015), Bethune, Rocheteau, and Rupert (2015)
(3) Sectoral comovement and imperfect intersectoral factor mobility

Long and Plosser (1983), Christiano and Fitzgerald (1998), Horvath (2000), Jaimovich and Rebelo (2009), Katayama and Kim (2018)
(9) Total capacity utilization Qiu and Ríos-Rull (2022)
(0) News shocks

Schmitt-Grohé and Uribe (2012), Katayama and Kim (2018)

# Production model with shocks and dynamics 

## Production technology

- 2 consumption sectors (goods $M_{c}$ and services $S_{c}$ ) and an investment sector
- Each uses capital $k$ and labor $n$ to produce output
- Aggregate state $\nabla=(\theta, K)$ where $K=\left(K_{m c}, K_{s c}, K_{i}\right)$
- Potential output given utilization rate $h$ and fixed $\operatorname{cost} \nu_{j}$.

$$
F_{j}=z_{j} f\left(h_{j} k_{j}, n_{j}\right)-\nu_{j} X, \quad j \in\left\{m_{c}, s_{c}, i\right\}
$$

for

$$
f(h k, n)=(h k)^{\alpha_{k}} n^{\alpha_{n}} X^{1-\alpha_{k}}
$$

- Households eat consumption goods, invest, and rent capital to firms
- Fixed costs implies that labor productivity rises with sales


## Matching technology

- Competitive search: households shop in markets indexed by price, market tightness, and quantity
- Each market is subject to Cobb-Douglas matching function

$$
M=A D^{\phi} T^{1-\phi}
$$

where $D$ is aggregate shopping effort and $T$ is the measure of firms.

- Implied matching rates:

$$
\begin{aligned}
\Psi_{d}(D) & =M / D=A D^{\phi-1} \\
\Psi_{T}(D) & =M / T=A D^{\phi}
\end{aligned}
$$

so that $D$ describes market tightness ( $T=1$ )

## Matching technology

- Once a match is formed, goods are traded at the price $p_{j}, j \in\left\{m_{c}, s_{c}, i\right\}$
- The real quantity of goods purchased is

$$
y_{j}=d_{j} A_{j} D_{j}^{\phi-1} F_{j}
$$

where $d_{j}$ is a household's search effort in sector $j$

## Consumption aggregator

- Consumption is bundle of goods $M_{c}$ and services $S_{c}$

$$
\begin{equation*}
c=\left[\omega_{c}^{1-\rho_{c}} m_{c}^{\rho_{c}}+\left(1-\omega_{c}\right)^{1-\rho_{c}} s_{c}^{\rho_{c}}\right]^{1 / \rho_{c}} \tag{1}
\end{equation*}
$$

- Elasticity of substitution $=1 /\left(1-\rho_{c}\right)$
- Price index

$$
p_{c}=\left(\omega_{m c} p_{m c}^{-\rho_{c} /\left(1-\rho_{c}\right)}+\omega_{s c} p_{s c}^{-\rho_{c} /\left(1-\rho_{c}\right)}\right)^{-\frac{1-\rho_{c}}{\rho_{c}}}
$$

such that $\omega_{m c}+\omega_{s c}=1$

- Normalize $p_{c}=1$


## Households

- Households have preferences over search effort, consumption, and a labor composite following Bai, Ríos-Rull, and Storesletten (2023)

$$
u\left(c, d, n^{a}, \theta\right)=\frac{\Gamma^{1-\sigma}-1}{1-\sigma}
$$

where $\Gamma$ is a composite parameter with external habit formation:

$$
\Gamma=c-h a C_{-1}-\theta_{d} \frac{d^{1+1 / \eta}}{1+1 / \eta}-\theta_{n} \frac{\left(n^{a}\right)^{1+1 / \zeta}}{1+1 / \zeta} S
$$

and

$$
S=\left(c-h a C_{-1}-\theta_{d} \frac{d^{1+1 / \eta}}{1+1 / \eta}\right)^{\gamma} S_{-1}^{1-\gamma}
$$

given

- aggregate consumption $C$
- total search effort $d=d_{m c}+d_{s c}+\theta_{i} d_{i}$
- preference shifters $\theta=\left\{\theta_{b}, \theta_{d}, \theta_{i}, \theta_{n}\right\}$


## Parameterizing wealth effects on labor supply

- Parameter $\gamma$ regulates strength of wealth effects while preserving balanced growth in labor supply
- $\gamma \rightarrow 0:$ GHH, Greenwood, Hercowitz, and Huffman (1988) (BRS with $h a=0$ )

$$
\Gamma=c-h a C_{-1}-\theta_{d} \frac{d^{1+1 / \eta}}{1+1 / \eta}-\theta_{n} \frac{\left(n^{a}\right)^{1+1 / \zeta}}{1+1 / \zeta}
$$

- $\gamma \rightarrow$ 1: KPR, King, Plosser, and Rebelo (1988)

$$
\Gamma=\left(c-h a C_{-1}-\theta_{d} \frac{d^{1+1 / \eta}}{1+1 / \eta}\right)\left(1-\theta_{n} \frac{\left(n^{a}\right)^{1+1 / \zeta}}{1+1 / \zeta}\right)
$$

- Standard additively separable preferences arise with $\gamma=\sigma=1$
- Parameter $\zeta$ is Frisch elasticity in special case $\gamma=h a=0$


## Imperfect mobility across sectors

- Assume imperfect substitutability between labor used in consumption and investment sectors (Horvath (2000) and Katayama and Kim (2018))

$$
n^{a}=\left[\omega^{-\theta} n_{c}^{1+\theta}+(1-\omega)^{-\theta} n_{i}^{1+\theta}\right]^{\frac{1}{1+\theta}}
$$

- Elasticity of substitution $1 / \theta$ measures intersectoral labor mobility
- Induces wage dispersion
- As $\theta \rightarrow 0, n^{a} \rightarrow n_{c}+n_{i}=n(\mathrm{MRS} \rightarrow 1)$
- For $\theta$ fixed, if $\omega=n_{c} / n$, then $n^{a}=n_{c}+n_{i}=n$


## Households

- Households shop for investment goods, accumulate and install capital in each sector, and collect rental income

$$
k_{j}^{\prime}=\left(1-\delta_{j}\left(h_{j}\right)\right) k_{j}+\left[1-S_{j}\left(i_{j} / i_{j,-1}\right)\right] i_{j}, \quad j \in\{m c, s c, i\}
$$

where $i=i_{m c}+i_{s c}+i_{i}$

- Endogenous capital depreciation (Christiano, Eichenbaum, and Trabandt (2016))

$$
\delta_{j}(h)=\delta^{K}+\sigma_{b}(h-1)+\frac{\sigma_{a j} \sigma_{b}}{2}(h-1)^{2}
$$

- Investment adjustment cost (Christiano, Eichenbaum, and Evans (2005))

$$
S_{j}(x)=\frac{\Psi_{j}}{2}(x-1)^{2}
$$

$\Rightarrow$ generates hump-shaped output and investment irf's (autocorrelated growth rates)

## Households' problem

- Households choose search effort, labor hours, consumption, capital, and utilization rates taking markets $\left(p_{j}, D_{j}, F_{j}\right), j \in\{m c, s c, i\}$ and the aggregate state of the economy $\Lambda=(\theta, Z, K)$ as given.

$$
\begin{aligned}
\widehat{V}\left(\Lambda, k_{c}, k_{i}, p, D, F\right) & =\max _{d_{j}, n_{c}, n_{i}, m_{c}, s_{c}, i_{c}, i_{i}, k_{j}^{\prime}, h_{j}^{\prime}} u\left(m_{c}, s_{c}, d, n^{a}, \theta\right)+\beta \theta_{b} \mathbb{E}\left\{V\left(\Lambda^{\prime}, k_{c}^{\prime}, k_{i}^{\prime}\right) \mid \Lambda\right\} \quad \text { s.t. } \\
y_{j} & =d_{j} A_{j} D_{j}^{\phi-1} F_{j}, \quad j \in\{m c, s c, i\} \\
\sum_{j} y_{j} p_{j} & =\pi+\sum_{j \in\{m c, s c, i\}} k_{j} h_{j} R_{j}+n_{c} W_{c}+n_{i} W_{i} \\
k_{j}^{\prime} & =\left(1-\delta_{j}\left(h_{j}\right)\right) k_{j}+\left[1-S_{j}\left(i_{j} / i_{j,-1}\right)\right] i_{j}, \quad j \in\{m c, s c, i\}
\end{aligned}
$$

and consumption and labor aggregators

- The value function is determined by the best market:

$$
V\left(\Lambda, k_{m c}, k_{s c}, k_{i}\right)=\max _{\{p, D, F\} \in \Phi} \widehat{V}\left(\Lambda, k_{c}, k_{i}, p, D, F\right)
$$

## Optimal shopping effort

- Households equate marginal disutility of shopping effort to marginal utility of output in new matches

$$
\begin{align*}
-u_{d} & =u_{j} \overbrace{\phi A_{j} D_{j}^{\phi-1}}^{\text {new matches }} F_{j} \quad j \in\left\{m_{c}, s_{c}\right\}  \tag{2}\\
-u_{d} \theta_{i} & =\frac{u_{m c} p_{i}}{p_{m c}} \phi A_{i} D_{i}^{\phi-1} F_{i} \tag{3}
\end{align*}
$$

- Relative price $p_{i} / p_{m c}$ converts investment goods into units of consumption goods
- Shopping wedge given marginal utility of wealth $\lambda$

$$
\frac{u_{j}}{\lambda p_{j}}=\frac{1}{1-\phi} \Rightarrow \frac{u_{m c}}{p_{m c}}=\frac{u_{s c}}{p_{s c}}
$$

## Demand curve for non-durables and services

- First order condition with respect to non-durables $m_{c}$ and services $s_{c}$ together with aggregation implies

$$
Y_{j}=p_{j}^{-\xi} \omega_{j} C \quad j \in\left\{m_{c}, s_{c}\right\}
$$

given elasticity of substitution $\xi=1 /\left(1-\rho_{c}\right)$

- Demand curve and shopping wedge yield $\lambda=\Gamma^{-\sigma}(1-\phi)$


## Optimal labor supply

- Households optimally divide their labor hours between sectors

$$
\frac{n_{c}}{n_{i}}=\frac{\omega}{1-\omega}\left(\frac{W_{c}^{*}}{W_{i}^{*}}\right)^{1 / \theta}
$$

- Absent wage dispersion, a share $\omega$ of hours is in consumption sector

$$
\begin{aligned}
-u_{n}\left(\frac{n_{c}}{n_{a}}\right)^{\theta} \omega^{-\theta} & =u_{c}(1-\phi) W_{c}^{*} \\
-u_{n}\left(\frac{n_{i}}{n_{a}}\right)^{\theta}(1-\omega)^{-\theta} & =u_{c}(1-\phi) W_{i}^{*}
\end{aligned}
$$

## Simplified shopping effort and relative price of investment

- Take ratio of (2) and (3) and rearrange for the relative price of investment

$$
\frac{p_{i}}{p_{j}}=\theta_{i} \frac{A_{j}}{A_{i}}\left(\frac{D_{j}}{D_{i}}\right)^{\phi-1} \frac{z_{c}}{z_{i}} \frac{f\left(h_{j} k_{j}, n_{j}\right)-\nu_{j}}{f\left(h_{i} k_{i}, n_{i}\right)-\nu_{i}}
$$

- If $p_{i}$ rises relative to $p_{j}$, then investment goods are more valuable in terms of consumption, so $D_{i} / D_{j}$ increases


## Firms' problem

- A representative firm in sector $j \in\left\{m_{c}, s_{c}, i\right\}$ rents capital and hires labor in spot markets
- Continuum of monopolistically competitive labor unions in sector $j$ sell differentiated services
- Firm chooses inputs and market bundle ( $p_{j}, D_{j}, F_{j}$ )
- Submarket must satisfy participation constraint of household

$$
\begin{array}{r}
\max _{k_{j}, n_{j}, p_{j}, D_{j}, F_{j}} p_{j} A_{j} D_{j}^{\phi} F_{j}-\int_{0}^{1} W_{j}(s) n_{j}(s) d s-R_{j} h_{j} k_{j} \quad \text { s.t. } \\
\widehat{V}\left(K, p_{j}, D_{j}, F_{j}\right) \geq V(K) \\
z_{j} f\left(h_{j} k_{j}, n_{j}\right)-\nu_{j} \geq F_{j} \\
n_{j}=\left(\int_{0}^{1} n_{j}(s)^{1 / \mu_{j}} d s\right)^{\mu_{j}}
\end{array}
$$

## Firm factor demands

$$
\begin{array}{ll}
(1-\phi) \frac{W_{j}}{p_{j}}=\alpha_{n} \frac{A_{j} D_{j}^{\phi} z_{j} f\left(h_{j} k_{j}, n_{j}\right)}{n_{j}} & j \in\left\{m_{c}, s_{c}, i\right\} \quad W_{m c}=W_{s c} \\
(1-\phi) \frac{R_{j}}{p_{j}}=\alpha_{k} \frac{A_{j} D_{j}^{\phi} z_{j} f\left(h_{j} k_{j}, n_{j}\right)}{h_{j} k_{j}} & j \in\left\{m_{c}, s_{c}, i\right\}
\end{array}
$$

- Matching function elasticity $\phi$ appears as separate factor
- Additional output relaxes participation constraint of households


## Relative price of investment

- Take ratio of labor factor demand for $i$ and $j$ and rearrange for $p_{i} / p_{j}$

$$
\frac{p_{i}}{p_{j}}=\frac{n_{i} W_{i}}{n_{j} W_{j}} \frac{A_{j}}{A_{i}}\left(\frac{D_{j}}{D_{i}}\right)^{\phi} \frac{z_{j} f\left(h_{j} k_{j}, n_{j}\right)}{z_{i} f\left(h_{i} k_{i}, n_{i}\right)}
$$

- As $D_{j} / D_{i}$ rises, non-durables or services are easier to sell to customers, so $p_{i} / p_{j}$ increases
- Comparing to relative price of investment from HH , we find in the special case without fixed costs

$$
\frac{D_{i}}{D_{j}}=\frac{1}{\theta_{i}} \frac{n_{i} W_{i}}{n_{j} W_{j}}
$$

- Ratios of wage bill (or labor supply) are informative about relative shopping effort


## Sectoral Solow residual

- Write sectoral Solow residual using fixed cost share $\nu_{j}^{R}=\nu_{j} X /\left(z_{j} f-\nu_{j} X\right)$

$$
\begin{aligned}
S R_{j} & \equiv \frac{Y_{j}}{k_{j}^{1-\omega} n_{j}^{\omega}} \\
& =\frac{A_{j} D_{j}^{\phi}\left(z_{j} h_{j}^{\alpha_{k}} X^{1-\alpha_{k}} k_{j}^{\alpha_{k}-1+\omega} N_{j}^{\alpha_{n}-\omega}\right)}{1+\nu_{j}^{R}}
\end{aligned}
$$

given steady-state labor income share $\omega$

- Log linearized (cyclical deviations)



## Capacity utilization

- Define capacity in $j$ following Qiu and Ríos-Rull (2022)

$$
\operatorname{cap}_{j}=z_{j} k_{j}^{\alpha_{k}} n_{j}^{\alpha_{n}} X^{1-\alpha_{k}}-\nu_{j} X
$$

- Capacity utilization in sector $j$ is the ratio of output to capacity:

$$
\begin{aligned}
{u t i l_{j}} \equiv & \frac{Y_{j}}{c a p_{j}} \\
& =\frac{A_{j} D_{j}^{\phi}\left(z_{j} h_{j}^{\alpha_{k}} X^{1-\alpha_{k}} k_{j}^{\alpha_{k}} n_{j}^{\alpha_{n}}-\nu_{j} X\right)}{z_{j} k_{j}^{\alpha_{k}} n_{j}^{\alpha_{n}} X^{1-\alpha_{k}}-\nu_{j} X}
\end{aligned}
$$

- Stationary measure
- Integrates goods market frictions and variable capital utilization


## Capacity utilization and relationship to Solow residual

- Log linearized capacity utilization

$$
\widetilde{u t i l}_{j}=\phi \tilde{D}_{j}+\left(1+\nu_{s s}^{R}\right) \alpha_{k} \tilde{h}_{j}
$$

using

$$
\left.\nu_{s s}^{R} \equiv \frac{\nu_{j} X}{z_{j} f-\nu_{j} X}\right|_{\text {steady state }}
$$

- Both shopping effort and variable capital utilization contribute with weights $\phi$ and $\alpha_{k}\left(1+\nu^{R}\right)$
- If $\nu_{j}=0$, then cyclical deviations of Solow residual comprise

$$
\left.\widetilde{S R}\right|_{\nu_{j}=0}=\overbrace{\overbrace{\text { util }}^{j}}^{\text {capacity utilization }}+\underbrace{\widetilde{z}_{j}+\left(1-\alpha_{k}\right) \widetilde{X}}+\overbrace{\left(\alpha_{k}-1+\omega\right) \widetilde{k}+\left(\alpha_{n}-\omega\right) \widetilde{n_{j}}}^{\text {technology }}
$$

Mapping model to data

## Aggregate measures

- Output

$$
Y=C+p_{i}^{s s} I
$$

- Using base-year prices makes results independent of numeraire choice Explanation
- Solow residual and capacity utilization

$$
S R=\sum_{j} \frac{Y_{j}}{Y} S R_{j}, \quad u t i l=\sum_{j} \frac{Y_{j}}{Y} u t i l_{j}
$$

## BRS as special case

- Model nests BRS by shutting down additional frictions: Equilbrium
- $\gamma=0$
- $h a=0$
- $\rho_{c}=1$
- $\nu^{R}=0$
- $\sigma_{b} \rightarrow \infty$
- $\Psi_{k}=0$
- $\theta=0$
- Absent fixed costs and variable capital utilization, $u t i l_{j}=A_{j} D_{j}^{\phi}$ and util $=(C / Y) u t i l_{c}+(I / Y) u t i l_{i}$


## Exercise

- Fix $\sigma=2.0$ and Frisch elasticity $\zeta=0.72$
- Estimate model with same observables as BRS $\left(Y, I, Y / L, p_{i}\right)$ and also with capacity utilization
- In contrast to BRS, estimate $\phi$ and $\eta$ instead of calibrating using shopping time or price dispersion targets

Table 2: Prior distributions

| Parameter | Distribution | Mean | Std |
| :--- | :--- | :--- | :--- |
| $\phi$ | Beta | 0.32 | 0.20 |
| $\eta$ | Gamma | 0.20 | 0.15 |
| $\sigma_{e_{g}}$ | Inv. Gamma | 0.010 | 0.10 |
| $\sigma_{x}$ | Inv. Gamma | 0.010 | 0.10 |
| $\rho_{g}$ | Beta | 0.10 | 0.050 |
| $\rho_{x}$ | Beta | 0.60 | 0.20 |

Table 2: Prior distributions. We use the symbol $x$ as a shorthand for a shock in the set $\left\{Z, Z_{I}, N, D\right\}$.

## Role of capacity utilization on parameter estimates

Table 3: Role of capacity utilization on parameter estimates

| Parameter | BRS dataset |  | Add capacity utilization |  |
| :--- | :--- | :--- | :--- | :--- |
|  | Post. mean | $90 \%$ HPD interval | Post. mean | $90 \%$ HPD interval |
| $\phi$ | 0.0978 | $[0.0001,0.205]$ | 0.883 | $[0.863,0.906]$ |
| $\eta$ | 0.412 | $[0.282,0.572]$ | 1.87 | $[1.86,1.90]$ |
| $\rho_{D}$ | 0.871 | $[0.775,0.961]$ | 0.928 | $[0.914,0.941]$ |
| $e_{D}$ | 0.0484 | $[0.0024,0.0987]$ | 0.0075 | $[0.0068,0.0081]$ |

Table 3: Estimation of baseline BRS model with to sets of observable series. The first considers growth rates of output, investment, labor productivity, and the relative price of investment. The second specification also considers total capacity utilization growth.

## Comparison of volatility and variance decomposition

| Table 4: Comparison of volatility and variance decomposition |  |  |
| :---: | :--- | :--- |
| Variable |  | BRS dataset | Add capacity utilization | Volatility |  |  |
| :---: | :--- | :--- |
| $\theta_{D}$ | 9.84 | 2.00 |
| $D$ | 1.54 | 1.69 |
| util | 0.15 | 1.49 |
| FEVD |  |  |
| $Y$ | 7.73 | 63.6 |
| $Y / N$ | 2.49 | 27.0 |
| $S R$ | 4.68 | 39.1 |

Table 4: The first sub-table documents standard deviations of shopping-related variables under two sets of observables. The second sub-table shows the fraction of the variance decomposition attributable to the demand shock $\theta_{D}$. See Table 3 .

## Highlights of adding capacity utilization

- Shopping-related parameters are more precisely estimated, and demand channel is stronger
- Capacity utilization volatility rises by 10 times, much closer to empirical value
- FEVD of output, labor productivity, and the Solow residual rises dramatically


## Calibration

- Several parameters are estimated
- Remaining parameters are calibrated using long-run targets, normalizations, and subset of estimated parameters $\theta_{R}$
- Long-run targets are physical capital to output ratio, investment share, and labor share permit identification of depreciation rate, capital share, and labor shares


## Calibration details

## Calibration

| Targets | Value | Parameter | Calibrated value/posterior mode |
| :---: | :---: | :---: | :---: |
| First group: | parameters set exogenously |  |  |
| Discount factor | 0.99 | $\beta$ | 0.99 |
| Average growth rate | $1.8 \%$ | $\bar{g}$ | $0.45 \%$ |
| Gross wage markup | 1.15 | $\mu$ | 1.15 |
| Labor share in consumption | 0.8 | $\omega$ | 0.8 |
| Second group: estimated parameters used for calibration |  |  |  |
| Risk aversion | - | $\sigma$ |  |
| Labor supply | - | $\zeta$ | 1.6 |
| Elasticity of matching function | - | $\phi$ | 1.97 |
| Elasticity of shopping effort cost | - | $\eta$ | 0.84 |
| Fixed cost share | - | $\nu_{R}$ | 0.65 |
| Habit persistence | - | $h a$ | 0.42 |
| SS output | Third | group: normalizations | 0.40 |
| Relative price of services | 1 | $z_{m c}$ |  |
| Relative price of investment | 1 | $z_{s c}$ | 0.45 |
| Fraction time spent working | 1 | $z_{i}$ | 0.69 |
| Capacity utilization of non-durables | 0.30 | $\theta_{n}$ | 0.36 |
| Capacity utilization of services | 0.81 | $A_{m c}$ | 3.85 |
| Capacity utilization of investment sector | 0.81 | $A_{s c}$ | 2.51 |
| Capital utilization rate | 1 | $A_{i}$ | 1.49 |

## Estimation

## Bayesian estimation

(1) Sample from posterior distribution

$$
P(\Theta \mid Y)=\frac{L(Y \mid \Theta) P(\Theta)}{P(Y)}
$$

given marginal likelihood

$$
P(Y)=\int L(Y \mid \Theta) P(\Theta) d \theta
$$

(2) Impute shock processes and compute forecast error variance decomposition
(3) Incorporate prior information (e.g. microeconomic) and parameter restrictions
(9) Evaluate model fit using marginal likelihood $\Rightarrow$ implicitly penalizes parameter complexity

## Sets of observable variables

- Time period: $1964 Q 1$ - $2019 Q 4$
- Use seven observables in growth rates: Smets and Wouters (2007), Bai, Ríos-Rull, and Storesletten (2023)

$$
\left(C, I, N_{c}, N_{i}, u t i l_{N D}, u t i l_{D}, p_{i}\right)
$$

- Use sectoral data on output and labor use following Katayama and Kim (2018)
- Construct output from sum of private consumption and private investment (as BRS)
- Note that sectoral dataset implicitly targets labor productivity in in each sector


## Nonstatinary technology

- Incorporate stochastic trend $X$
- Shock $g_{t}=X_{t} / X_{t-1}$ follows AR(1) process in logs as Bai, Ríos-Rull, and Storesletten (2023):

$$
\log g_{t}=\left(1-\rho_{g}\right) \log \bar{g}+\rho_{g} \log g_{t-1}+\sigma_{g} \varepsilon_{g t}, \varepsilon_{g t} \sim N(0,1)
$$

- In special case $\rho_{g}=0$, neutral technology is random walk with drift

$$
\log X_{t}=\log X_{t-1}+\log \bar{g}+\sigma_{g} \varepsilon_{g t}
$$

- We stationarize trending variable by dividing them by $X_{t}\left(X_{t-1}\right.$ in case of predetermined capital stock $K_{t}$ )


## Shock processes

- Additional persistence compare to preference shocks aids identification
- Also consider stationary neutral shock $z_{c}$ and investment-specific shock $z_{i}$
- Indexing
- Let stationary technology shock on investment firms be $z_{I} z_{c}$, where $z_{I}$ is independent of $z_{c}$
- Let $z_{i} \equiv z_{c} z_{I}$
- Estimate shock processes $\left\{\theta_{b}, \theta_{d}, \theta_{i}, \theta_{n}, g, z_{c}, z_{i}, \mu_{c}, \mu_{i}\right\}$, each $\operatorname{AR}(1)$ with
- persistence $\left\{\rho_{b}, \rho_{d}, \rho_{i}, \rho_{n}, \rho_{g}, \rho_{z c}, \rho_{z i}, \rho_{\mu c} \rho_{\mu i}\right\}$
- conditional sd $\left\{\sigma_{b}, \sigma_{d}, \sigma_{i}, \sigma_{n}, \sigma_{g}, \sigma_{z c}, \sigma_{z i}, \sigma_{\mu c}, \sigma_{\mu i}\right\}$ of unanticipated component
- conditional sd $\left\{\sigma_{b,-4}, \sigma_{d}, \sigma_{i}, \sigma_{g,-4}, \sigma_{z c,-4}, \sigma_{z i,-4}, \sigma_{\mu c,-4}, \sigma_{\mu i,-4}\right\}$ of anticipated component


## Key exercises

(1) Posterior estimates
(2) FEVD of baseline model
(3) Model comparison: marginal likelihood, FEVD of demand shocks, contribution of utilization, second moments

## Posterior estimates: structural parameters

|  |  |  |  |  |  |  |  | Prior |  |  |  |  |  | Posterior |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Dist. | Mean | Stdev. |  | Mean | Stdev. | HPD inf | HPD sup |  |  |  |  |  |  |  |  |  |
| $\sigma$ | beta | 1.50 | 0.25 |  | 1.81 | 0.18 | 1.58 | 2.09 |  |  |  |  |  |  |  |  |  |
| $h a$ | beta | 0.50 | 0.20 |  | 0.42 | 0.05 | 0.35 | 0.50 |  |  |  |  |  |  |  |  |  |
| $\nu$ | gamm | 0.72 | 0.25 |  | 1.85 | 0.13 | 1.64 | 2.00 |  |  |  |  |  |  |  |  |  |
| $\gamma$ | beta | 0.50 | 0.20 |  | 0.32 | 0.04 | 0.25 | 0.38 |  |  |  |  |  |  |  |  |  |
| $\phi$ | beta | 0.32 | 0.20 |  | 0.86 | 0.04 | 0.79 | 0.93 |  |  |  |  |  |  |  |  |  |
| $\eta$ | gamm | 0.20 | 0.15 |  | 0.56 | 0.12 | 0.38 | 0.73 |  |  |  |  |  |  |  |  |  |
| $\xi$ | gamm | 0.85 | 0.10 |  | 0.92 | 0.06 | 0.82 | 1.02 |  |  |  |  |  |  |  |  |  |
| $\nu_{R}$ | beta | 0.20 | 0.10 |  | 0.33 | 0.09 | 0.17 | 0.44 |  |  |  |  |  |  |  |  |  |
| $\sigma_{a c}$ | invg | 1.00 | 1.00 |  | 1.37 | 0.34 | 0.71 | 1.88 |  |  |  |  |  |  |  |  |  |
| $\sigma_{a i}$ | invg | 1.00 | 1.00 |  | 0.54 | 0.15 | 0.33 | 0.73 |  |  |  |  |  |  |  |  |  |
| $\Psi_{C}$ | gamm | 4.00 | 1.00 |  | 4.82 | 0.35 | 4.26 | 5.40 |  |  |  |  |  |  |  |  |  |
| $\Psi_{I}$ | gamm | 4.00 | 1.00 |  | 4.18 | 0.74 | 3.12 | 5.31 |  |  |  |  |  |  |  |  |  |
| $\theta$ | gamm | 1.00 | 0.50 |  | 1.55 | 0.50 | 0.93 | 2.32 |  |  |  |  |  |  |  |  |  |

Posterior estimates: shock processes on shopping effort

|  | Prior |  |  |  |  | Posterior |  |  |  |  |
| :--- | :--- | :---: | :--- | :--- | :--- | :---: | :---: | :---: | :---: | :---: |
|  | Dist. | Mean | Stdev. |  | Mean | Stdev. | HPD inf | HPD sup |  |  |
| $\rho_{D}$ | beta | 0.600 | 0.2000 |  | 0.936 | 0.0164 | 0.9108 | 0.9638 |  |  |
| $\rho_{D I}$ | beta | 0.600 | 0.2000 |  | 0.995 | 0.0052 | 0.9887 | 0.9999 |  |  |
| $e_{D}$ | gamm | 0.010 | 0.0100 |  | 0.040 | 0.0081 | 0.0276 | 0.0523 |  |  |
| $e_{D,-4}$ | gamm | 0.010 | 0.0100 |  | 0.007 | 0.0061 | 0.0001 | 0.0165 |  |  |
| $e_{D I}$ | gamm | 0.010 | 0.0100 |  | 0.002 | 0.0014 | 0.0001 | 0.0040 |  |  |
| $e_{D I,-4}$ | gamm | 0.010 | 0.0100 |  | 0.020 | 0.0011 | 0.0177 | 0.0212 |  |  |

$\rho_{D}, \rho_{D I}, e_{D}, e_{D I,-4}$ are estimated reasonably precisely

## Unconditional forecast error variance decomposition

| Table 7: Forecast error variance decomposition |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
|  | Technology | Labor Supply | Shopping Effort | Discount Factor | Wage Markup |
| $Y$ | 35.42 | 0.01 | 63.76 | 0.72 | 0.09 |
| $S R$ | 46.62 | 0.66 | 48.16 | 2.75 | 1.81 |
| $I$ | 38.2 | 0 | 55.11 | 6.66 | 0.03 |
| $p_{i}$ | 53.82 | 0 | 45.93 | 0.1 | 0.15 |
| $n_{c}$ | 15.36 | 14.55 | 30.5 | 22.21 | 17.38 |
| $n_{i}$ | 18.34 | 1.33 | 25.7 | 13.06 | 41.58 |
| $u t i l$ | 13.13 | 0.01 | 85.97 | 0.86 | 0.03 |
| $D$ | 2.36 | 0 | 97.58 | 0.06 | 0.01 |
| $h$ | 32.14 | 0.02 | 66.99 | 0.83 | 0.03 |

Table 7: Unconditional forecast error variance decomposition for variables in growth rates. Shocks are grouped in respective categories.

## Model comparison

Table 8: comparison of model specification

|  | Data | M 1 | M 2 | M 3 | M 4 | M 5 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| LML | - | 4526.7 | 4514.10 | 4463.10 | 4192.8 | - |
| $\Delta$ LML | - | 0 | -12.60 | -63.60 | -333.9 | - |
| $90 \%$ HPDI band $\phi$ | - | $(0.8,0.94)$ | $(0.84,0.96)$ | $(0.2467,0.3452)$ | $(0.69,0.72)$ | $(0.56,0.70)$ |
| FEVD(Y, dem $)$ | - | 63.76 | 58.68 | 54.01 | - | - |
| FEVD(SR, dem) | - | 48.16 | 42.41 | 48.1 | - | - |
| $\operatorname{Var}($ util $) / \operatorname{Var}(\mathrm{SR})$ | - | 0.79 | 0.76 | 0.69 | 1.49 | 0.09 |
| $\operatorname{std}(\mathrm{Y})$ | 0.87 | 1.63 | 1.63 | 2 | 59.63 | 0.6 |
| $\operatorname{std}\left(u t i l_{N D}\right)$ | 1.26 | 1.14 | 1.1 | 1.27 | 47.17 | 0.27 |
| $\operatorname{std}\left(u t i l_{D}\right)$ | 2.27 | 3 | 3.25 | 2.44 | 84.16 | 1.18 |
| $\operatorname{std}\left(N_{c}\right)$ | 0.57 | 0.53 | 0.63 | 0.53 | 17.05 | 0.48 |
| $\operatorname{std}\left(N_{i}\right)$ | 1.94 | 1.8 | 1.92 | 1.76 | 39.08 | 1.66 |
| $\operatorname{Cor}(C, I)$ | 0.54 | 0.62 | 0.55 | 0.58 | 0.99 | 0.26 |
| $\operatorname{Cor}\left(u t i l_{N D}, u^{2}\right.$ util $\left._{D}\right)$ | 0.75 | 0.57 | 0.53 | 0.62 | 1 | -0.71 |
| $\operatorname{Cor}\left(N_{C}, N_{I}\right)$ | 0.87 | 0.78 | 0.81 | 0.84 | 1 | 0.82 |

## Impulse responses under baseline: 1 sd shock $e_{D}$ (shopping disutility shock)



Figure 5

## Impulse responses under baseline: 1 sd shock $e_{b}$ (discount-factor shock)



Figure 6

## Interpretation

- Search effort $\left(e_{D}\right)$ shocks are unique in generating positive comovement between sectoral output, input, and utilization
- Discount-factor $\left(e_{b}\right)$ shocks generate opposing movements in consumption and investment, and in utilization
- Both technology shocks ( $e_{z}$ and $e_{g}$ ) induce negatively correlated movements in utilization growth


## Tentative conclusion

- Precise, high estimate of key parameter $\phi$ and shopping-effort shocks (no reliance on shopping time data)
- Shocks to shopping effort and its news component explain a major part of the forecast error variance decomposition of output, the Solow residual, the relative price of investment, hours, and utilization
- Explains sectoral comovement and utilization volatility well
- Removing fixed costs and variable capital utilization reduces model fit but does not change main findings
- Model is incapable of fitting data without search demand shocks
- Search demand shocks are unique in matching all comovement properties
- Can fit data other than utilization
- But implied utilization is far less volatile and has negative comovement


## Data series

| ID | Description | Source |
| :--- | :--- | :--- |
| PCND | Personal consumption: non-durable | BEA |
| PCESV | Personal consumption: services | BEA |
| HOANBS | Nonfarm business hours worked | BLS |
| CPIAUCSL | Consumer price index | BLS |
| GDPC1 | Real GDP | BEA |
| GDPIC1 | Real gross private domestic investment | BEA |
| COMPRNFB | Wages (real compensation per hour) | BLS |
| CNP160V | Civilian non-institutional population | BLS |
| GDPDEF | GDP Deflator | BEA |
| SR | Solow residual | Fernald (2014), FRB of San Francisco |
| Util | Total capacity utilization | Federal Reserve Board of Governors |
| SR | util | Utilization-adjusted Solow residual |

[^0]
## Construction of variables

| Symbol | Description | Construction |
| :--- | :--- | :--- |
| C | Nominal consumption | PCEND + PCESV |
| I | Nominal gross private domestic investment | GPDI |
| Deflator | GDP Deflator | GDPDEF |
| Pop | Civilian non-institutional population | CNP160V |
| c | Real per capita consumption | $\frac{C}{\text { Pop*Deflator }}$ |
| i | Investment | $\frac{I}{P o p * D e f l a t o r ~}$ |
| y | Real per capita output | $c+i$ |
| $N_{c}$ | Labor in consumption sector | Labor in nondurables and services |
| $N_{i}$ | Labor in investment sector | Labor in construction and durables |
| $N$ | Aggregate labor | $N_{c}+N_{i}$ |
| $P_{i}$ | Price index: investment goods | $A 006 R D 3 Q 086 S B E A$ |
| $P_{c}$ | Price index: consumption goods | $D P C E R D 3 Q 086 S B E A$ |
| $p_{i}$ | Relative price of investment | $P_{i} / P_{c}$ |
| util | Total capacity utilization | TCU |
| SR | Solow residual | Fernald (2014), FRB of San Francisco |
| $\mathrm{SR}_{\text {util }}$ | Utilization-adjusted Solow residual | Fernald (2014), FRB of San Francisco |

## More details on construction of sectoral data

- Closely follows Katayama and Kim (2018)
- Construct consumption and investment as follows

$$
\begin{aligned}
C_{t} & =\left(\frac{\text { Nondurable }(P C N D)+\text { Services }(\text { PCESV })}{P_{c} \times \text { CivilianNonstitutionalPopulation }(\text { CNP160V })}\right) \\
I_{t} & =\left(\frac{\text { Durable }(P C D G)+\text { NoresidentialInvestment }(P N F I)+\text { ResidentialInvestment }(\text { PRFI })}{P_{i} \times \text { CivilianNoninstitutionalPopulation }(\text { CNP160V })}\right)
\end{aligned}
$$

- Use HP-filtered trend for population $(\lambda=10,000)$ to eliminate jumps around census dates
- $P_{c}$ : combine price indices of nondurable goods (DNDGRG3Q086SBEA) and services (DSERRG3Q086SBEA)
- $P_{i}$ : use quality-adjusted investment deflator (INVDEV)


## More details on construction of sectoral data

- BLS Current Employment Statistics (https://www.bls.gov/ces/data)
- BLS Table B6 contains the number of production and non-supervisory employees by industry
- BLS Table B7 contains average weekly hours of each sector
- We compute total hours for non-durables, services, construction, and durables by multiplying the relevant components of each table
- Construct labor in consumption as sum of non-durables and services
- Construct labor in investment as sum of construction and durables


## Capacity utilization

- Coverage
- 89 detailed industries ( 71 manufacturing, 16 mining, 2 utilities)
- Primarily correspond to industries at the 3 or 4-digit NAICS
- Estimates are available for various groups (durables and non-durables, total manufacturing, mining, utilities, and total industry)
- Source data
- Capacity data reported in physical units from government sources, trade sources
- Responses to the Bureau of the Census's Quarterly Survey of Plant Capacity (QSPC)
- Trends through peaks in production for a few mining and petroleum series

Data download

## Households' problem

- Households choose search effort, labor hours, consumption, capital, and utilization rates taking markets $\left(p_{j}, D_{j}, y_{j}\right), j \in\{c, i\}$ and the aggregate state of the economy $\Lambda=(\theta, Z, K)$ as given.

$$
\begin{aligned}
\widehat{V}\left(\Lambda, k_{c}, k_{i}, p, D, y\right) & =\max _{d_{m c}, d_{s c}, d_{i}, n_{c}, n_{i}, c, i_{c}, i_{i}, k_{c}^{\prime}, k_{i}^{\prime}, h_{c}, h_{i}} u\left(m_{c}, s_{c}, d, n^{a}, \theta\right)+\beta \theta_{b} \mathbb{E}\left\{V\left(\Lambda^{\prime}, k_{c}^{\prime}, k_{i}^{\prime}\right) \mid \Lambda\right\} \quad \text { s.t. } \\
y_{j} & =d_{j} A_{j} D_{j}^{\phi-1} F_{j}, j \in\{m c, s c, i\} \\
\sum_{j} y_{j} p_{j} & =\pi+\sum_{j \in\{m c, s c, i\}} k_{j} h_{j} R_{j}+n_{c} W_{c}+n_{i} W_{i} \\
k_{j}^{\prime} & =\left(1-\delta_{j}\left(h_{j}\right)\right) k_{j}+\left[1-S_{j}\left(i_{j} / i_{j,-1}\right)\right] i_{j}
\end{aligned}
$$

and (1)

- The value function is determined by the best market:

$$
V\left(\Lambda, k_{m c}, k_{s c}, k_{i}\right)=\max _{\{p, D, y\} \in \Omega} \widehat{V}\left(\Lambda, k_{c}, k_{i}, p, D, y\right)
$$

## First order conditions

- Let $\gamma_{m c}, \gamma_{s c}, \gamma_{i}, \lambda, \mu_{c}, \mu_{i}$ be the respective Lagrangian multipliers on the constraints
- FOC

$$
\begin{array}{ll}
{\left[m_{c}\right]:} & u_{m c}=\gamma_{m c}+\lambda p_{m c} \\
{\left[s_{c}\right]:} & u_{s c}=\gamma_{s c}+\lambda p_{s c} \\
{\left[i_{c}\right]:} & -\gamma_{i}-\lambda p_{i}+\mu_{c}\left(1-S_{c}^{\prime}\left(x_{c}\right) x-S_{c}\left(x_{c}\right)\right)+\beta \theta_{b} \mathbb{E} \mu_{c}^{\prime} S_{c}^{\prime}\left(x_{c}^{\prime}\right)\left(x_{c}^{\prime}\right)^{2}=0 \\
{\left[i_{i}\right]:} & -\gamma_{i}-\lambda p_{i}+\mu_{i}\left(1-S_{i}^{\prime}\left(x_{i}\right) x_{i}-S_{i}\left(x_{i}\right)\right)+\beta \theta_{b} \mathbb{E} \mu_{i}^{\prime} S_{i}^{\prime}\left(x_{i}^{\prime}\right)\left(x_{i}^{\prime}\right)^{2}=0 \\
{\left[d_{j}\right]:} & u_{d}=-A_{j} D_{j}^{\phi-1} F_{j} \gamma_{j}, \quad j \in\{m c, s c\} \\
{\left[d_{i}\right]:} & u_{d} \theta_{i}=-A_{i} D_{i}^{\phi-1} F_{i} \gamma_{i} \\
{\left[n_{c}\right]:} & u_{n} \frac{\partial n^{a}}{\partial n_{c}}=-\lambda W_{c}^{*} \\
{\left[n_{i}\right]:} & u_{n} \frac{\partial n^{a}}{\partial n_{i}}=-\lambda W_{i}^{*} \\
{\left[h_{j}\right]} & \delta_{h}\left(h_{j}\right) \mu_{j}=\lambda R_{j} \quad j \in\{m c, s c, i\} \\
{\left[k_{j}^{\prime}\right]:} & \mu_{j}=\beta \theta_{b} \mathbb{E}\left\{\lambda^{\prime} R_{j}^{\prime} h_{j}^{\prime}+\left(1-\delta_{j}\left(h_{j}^{\prime}\right)\right) \mu_{j}^{\prime}\right\} \quad j \in\{m c, s c, i\}_{b},
\end{array}
$$

## Envelope conditions

- Consumption

$$
\begin{align*}
& \frac{\partial V^{j}}{\partial p_{j}}=-\lambda j=-\lambda d_{j} A_{j} D_{j}^{\phi-1} F_{j} \quad j \in\{m c, s c\}  \tag{4}\\
& \frac{\partial V^{j}}{\partial D_{j}}=(\phi-1) d_{j} A_{j} D_{j}^{\phi-2} F_{j}\left(u_{j}-\lambda p_{j}\right) \quad j \in\{m c, s c\}  \tag{5}\\
& \frac{\partial V^{j}}{\partial F_{j}}=d_{j} A_{j} D_{j}^{\phi-1}\left(u_{j}-\lambda p_{j}\right) \quad j \in\{m c, s c\}
\end{align*}
$$

- Investment

$$
\begin{align*}
\frac{\partial V^{i}}{\partial p_{i}} & =-\lambda i=-\lambda\left(d_{i} A_{i} D_{i}^{\phi-1} F_{i}\right)  \tag{6}\\
\frac{\partial V^{i}}{\partial D_{i}} & =-(\phi-1) d_{i} A_{i} D_{i}^{\phi-2} F_{i} \gamma_{i}  \tag{7}\\
\frac{\partial V^{i}}{\partial F_{i}} & =d_{i} A_{i} D_{i}^{\phi-1} \gamma_{i}
\end{align*}
$$

## Price-tightness tradeoff

- Take ratio of (4) and (5):

$$
\begin{equation*}
\frac{\frac{\partial V^{j}}{\partial p_{j}}}{\frac{\partial V^{j}}{\partial D_{j}}}=-\frac{\lambda D_{j}}{(\phi-1)\left(u_{j}-\lambda p_{j}\right)} \tag{8}
\end{equation*}
$$

- Take ratio of (6) and (7)

$$
\begin{equation*}
\frac{\frac{\partial V^{i}}{\partial p_{i}}}{\frac{\partial V^{i}}{\partial D_{i}}}=-\frac{\lambda D_{i}}{(\phi-1) \gamma_{i}} \tag{9}
\end{equation*}
$$

## Firms' problem

- A representative firm in sector $j \in\left\{m_{c}, s_{c}, i\right\}$ rents capital and hires labor in spot markets
- Continuum of monopolistically competitive labor unions in sector $j$ sell differentiated services
- Firm chooses inputs and market bundle $\left(p_{j}, D_{j}, F_{j}\right)$
- Submarket must satisfy participation constraint of household

$$
\begin{array}{r}
\max _{k_{j}, n_{j}, p_{j}, D_{j}, y_{j}} p_{j} A_{j} D_{j}^{\phi} F_{j}-\int_{0}^{1} W_{j}(s) n_{j}(s) d s-R_{j} h_{j} k_{j} \quad \text { s.t. } \\
\widehat{V}\left(K, p_{j}, D_{j}, F_{j}\right) \geq V(K) \\
z_{j} f\left(h_{j} k_{j}, n_{j}\right)-\nu_{j} \geq F_{j} \\
n_{j}=\left(\int_{0}^{1} n_{j}(s)^{1 / \mu_{j}} d s\right)^{\mu_{j}}
\end{array}
$$

## Conditional labor demand and wage index

- Consider labor cost minimization problem

$$
\begin{aligned}
& \min _{n_{j}(s)} \int_{0}^{1} W_{j}(s) n_{j}(s) d s \quad \text { s.t. } \\
& \quad\left(\int_{0}^{1} n_{j}(s)^{1 / \mu_{j}} d j\right)^{\mu_{j}} \geq \bar{n}
\end{aligned}
$$

- Take FOC and recognize $W_{j}$ as Lagrangian multiplier on constraint

$$
n_{j}(s)=\left(\frac{W_{j}(s)}{W_{j}}\right)^{-\frac{\mu_{j}}{\mu_{j}-1}} n_{j}
$$

- Wage index for composite labor input in sector $j$

$$
W_{j}=\left[\int_{0}^{1} W_{j}(s)^{1 /\left(\mu_{j}-1\right)} d s\right]^{\mu_{j}-1}
$$

## Optimal wage choice of labor union and aggregation

- Problem of labor union

$$
\begin{gathered}
\max _{W_{j}(s)}\left(W_{j}(s)-W_{j}^{*}\right) n_{j}(s) \quad \text { s.t. } \quad(? ?) \Leftrightarrow \\
\max _{W_{j}(s)}\left(W_{j}(s)-W_{j}^{*}\right)\left(\frac{W_{j}(s)}{W_{j}}\right)^{-\frac{\mu_{j}}{\mu_{j}-1}} n_{j}
\end{gathered}
$$

- Labor union in each sector choose

$$
W_{j}(s)=\mu_{j} W_{j}^{*}
$$

- Labor unions pay same wage and firms choose identical quantities of labor within $j$

$$
W_{j}(s)=W_{j}, n_{j}(s)=n_{j}
$$

- Labor unions rebate earnings to HH in lump-sum fashion (regard as fixed component to wage)


## Firm first order conditions

- Let $\iota_{j}$ and $\nabla_{j}$ be the multipliers on participation constraint and production technology

$$
\begin{align*}
& {\left[F_{j}\right] \quad \nabla_{j}=p_{j} A_{j} D_{j}^{\phi}+\iota_{j} \frac{\partial V^{j}}{\partial F^{j}}} \\
& {\left[n_{j}\right] \quad W_{j}=\nabla_{j} z_{j} f_{n}} \\
& {[k] \quad h_{j} R_{j}=\nabla_{j} z_{j} f_{k}} \\
& {\left[p_{j}\right] \quad A_{j} D_{j}^{\phi} F_{j}+\iota_{j} \frac{\partial V^{j}}{\partial p_{j}}=0}  \tag{10}\\
& {\left[D_{j}\right]} \tag{11}
\end{align*} \quad \phi A_{j} D_{j}^{\phi-1} p_{j} F_{j}+\iota_{j} \frac{\partial V^{j}}{\partial D^{j}}=0 .
$$

Firm problem: finding $\lambda$ and $\gamma_{j}$

- Take ratio of first order conditions for (10) and (11)

$$
\frac{D_{j}}{\phi p_{j}}=\frac{\frac{\partial V^{j}}{\partial p_{j}}}{\frac{\partial V^{j}}{\partial D_{j}}}
$$

- Plug in (8)

$$
\frac{D_{j}}{\phi p_{j}}=-\frac{\lambda D_{j}}{(\phi-1)\left(u_{j}-\lambda p_{j}\right)}
$$

- Simplify

$$
\begin{gathered}
\lambda \phi p_{j}=(1-\phi)\left(u_{j}-\lambda p_{j}\right) \Rightarrow \\
\lambda=u_{j}(1-\phi) / p_{j}
\end{gathered}
$$

so that

$$
\gamma_{j}=\phi u_{j}
$$

Firm problem: finding $\gamma_{i}$

- Take ratio of first order conditions for (10) and (11) for $j=i$ :

$$
\frac{D_{i}}{\phi p_{i}}=\frac{\frac{\partial V^{i}}{\partial p_{i}}}{\frac{\partial V^{i}}{\partial D_{i}}}
$$

- Plug in (9)

$$
\frac{D_{i}}{\phi p_{i}}=-\frac{\lambda D_{i}}{(\phi-1) \gamma_{i}}
$$

- Simplify

$$
\begin{aligned}
\gamma_{i} & =\frac{\phi}{1-\phi} \lambda p_{i} \\
& =\phi \frac{u_{j}}{p_{j}} p_{i}
\end{aligned}
$$

## Simplifying shopping conditions

- Plug in values of $\gamma_{j}$ to find

$$
\begin{aligned}
-u_{d} & =\phi u_{j} A_{j} D_{j}^{\phi-1}\left[z_{j} f\left(h_{j} k_{j}, n_{j}\right)-\nu_{j}\right] \quad j \in\left\{m_{c}, s_{c}\right\} \\
-u_{d} \theta_{i} & =\phi \frac{u_{m c} p_{i}}{p_{m c}} A_{i} D_{i}^{\phi-1}\left[z_{i} f\left(h_{i} k_{i}, n_{i}\right)-\nu_{i}\right]
\end{aligned}
$$

- Plug in $\lambda=u_{m c}(1-\phi) / p_{m c}$ to simplify labor-leisure tradeoff

$$
u_{n} \frac{\partial n^{a}}{\partial n_{j}}=-\frac{u_{m c}(1-\phi)}{p_{m c}} W_{j}^{*} \quad j \in\{c, i\}
$$

## Demand for non-durables and services

- From the expression for $\lambda$ we have

$$
\frac{u_{m c}}{p_{m c}}=\frac{u_{s c}}{p_{s c}} \Rightarrow
$$

- Combine with consumption aggregation and price index to find demand curves

$$
Y_{j}=p_{j}^{-\xi} \omega_{j} C \quad j \in\left\{m_{c}, s_{c}\right\}
$$

where $\xi=1 /\left(1-\rho_{c}\right)$ is the elasticity of substitution.

## Tobin's Q

- Solve for value of investment: $j \in\{c, i\}$

$$
\begin{aligned}
\lambda p_{i}+\gamma_{i} & =\mu_{j}\left(1-S^{\prime}\left(x_{j}\right) x_{j}-S\left(x_{j}\right)\right)+\beta \theta_{b} \mathbb{E} \mu_{j}^{\prime}\left(S^{\prime}\left(x_{j}^{\prime}\right)\left(x_{j}^{\prime}\right)^{2}\right) \\
\lambda p_{i}+\frac{\phi}{1-\phi} \lambda p_{i} & =\mu_{j}\left(1-S^{\prime}\left(x_{j}\right) x_{j}-S\left(x_{j}\right)\right)+\beta \theta_{b} \mathbb{E} \mu_{j}^{\prime}\left(S^{\prime}\left(x_{j}^{\prime}\right)\left(x_{j}^{\prime}\right)^{2}\right) \\
\frac{\lambda p_{i}}{1-\phi} & =\mu_{j}\left(1-S^{\prime}\left(x_{j}\right) x_{j}-S\left(x_{j}\right)\right)+\beta \theta_{b} \mathbb{E} \mu_{j}^{\prime}\left(S^{\prime}\left(x_{j}^{\prime}\right)\left(x_{j}^{\prime}\right)^{2}\right)
\end{aligned}
$$

- Let $Q_{j}=\mu_{j} / \lambda$ : relative price of capital in sector $j$ in terms of consumption
- We can rearrange as

$$
\frac{p_{i}}{1-\phi}=Q_{j}\left[1-S_{j}^{\prime}\left(x_{j}\right) x_{j}-S_{j}\left(x_{j}\right)\right]+\beta \theta_{b} \mathbb{E} \frac{\lambda^{\prime}}{\lambda} Q_{j}^{\prime} S_{j}^{\prime}\left(x_{j}^{\prime}\right)\left(x_{j}^{\prime}\right)^{2}
$$

## Tobin's Q

- Rewrite optimal choice of utilization: $j \in\{m c, s c, i\}$

$$
\delta_{h}\left(h_{j}\right) Q_{j}=R_{j}
$$

- Euler equation

$$
Q_{j}=\beta \theta_{b} \mathbb{E} \frac{\lambda^{\prime}}{\lambda}\left[\left(1-\delta\left(h_{j}^{\prime}\right)\right) Q_{j}^{\prime}+R_{j}^{\prime} h_{j}^{\prime}\right] \quad j \in\{m c, s c, i\}
$$

## Solving for firm multipliers

$$
\begin{aligned}
\iota_{j} & =\frac{A_{j} q_{j}^{\phi} F_{j}}{\frac{\partial V^{j}}{\partial p_{j}}}=\frac{1}{\lambda} \\
\nabla_{j} & =p_{j} A_{j} D_{j}^{\phi}+\iota_{j} \frac{\partial V^{j}}{\partial F^{j}} \\
& =p_{j} A_{j} D_{j}^{\phi}+\frac{A_{j} D_{j}^{\phi} \gamma_{j}}{\lambda} \\
& =p_{j} A_{j} D_{j}^{\phi}+A_{j} D_{j}^{\phi} \frac{\phi}{1-\phi} p_{j} \\
& =A_{j} D_{j}^{\phi}\left(p_{j}+\frac{\phi}{1-\phi} p_{j}\right) \\
& =\frac{p_{j} A_{j} D_{j}^{\phi}}{1-\phi}
\end{aligned}
$$

## Simplified optimality conditions for firm

$$
\begin{aligned}
(1-\phi) \frac{W_{c}}{p_{j}} & =A_{j}\left(D_{j}\right)^{\phi} z_{c} f_{N_{j}} \quad j \in\left\{m_{c}, s_{c}\right\} \\
\frac{W_{c}}{R_{j}} & =\frac{f_{N_{c}}}{f_{K_{c}}} \\
(1-\phi) \frac{W_{i}}{p_{i}} & =A_{i}\left(D_{i}\right)^{\phi} z_{i} f_{N_{i}} \\
\frac{W_{i}}{R_{i}} & =\frac{f_{N_{i}}}{f_{K_{i}}}
\end{aligned}
$$

## Firm factor demands

$$
\begin{array}{ll}
(1-\phi) \frac{W_{c}}{p_{j}}=\alpha_{n} \frac{Y_{j}+A_{j} D_{j}^{\phi} \nu_{j}}{N_{j}} & j \in\left\{m_{c}, s_{c}, i\right\} \\
(1-\phi) \frac{R_{j}}{p_{j}}=\alpha_{k} \frac{Y_{j}+A_{j} D_{j}^{\phi} \nu_{j}}{h_{j} K_{j}} & j \in\left\{m_{c}, s_{c}, i\right\}
\end{array}
$$

## Summary of equilibrium conditions

$$
\begin{aligned}
\theta_{n}\left(N^{a}\right)^{1 / \nu}\left(\frac{N_{c}}{N^{a}}\right)^{\theta} \omega^{-\theta} & =(1-\phi) \frac{W_{c}}{\mu_{c} \zeta} \\
\theta_{n}\left(N^{a}\right)^{1 / \nu}\left(\frac{N_{i}}{N^{a}}\right)^{\theta}(1-\omega)^{-\theta} & =(1-\phi) \frac{W_{i}}{\mu_{i} \zeta} \\
N^{a} & =\left[\omega^{-\theta} N_{c}^{1+\theta}+(1-\omega)^{-\theta} N_{i}^{1+\theta}\right]^{\frac{1}{1+\theta}} \\
\theta_{d} D^{1 / \eta} & =\phi p_{j} \frac{Y_{j}}{D_{j}} \quad j \in\left\{m_{c}, s_{c}\right\} \\
\theta_{i} \theta_{d} D^{1 / \eta} & =\phi p_{i} \frac{I}{D_{i}} \\
\frac{p_{i}}{1-\phi} & =Q_{j}\left[1-S_{j}^{\prime}\left(x_{j}\right) x_{j}-S_{j}\left(x_{j}\right)\right]+\beta \theta_{b} \mathbb{E} \frac{\lambda^{\prime}}{\lambda} Q_{j}^{\prime} S_{j}^{\prime}\left(x_{j}^{\prime}\right)\left(x_{j}^{\prime}\right)^{2} \\
Q_{j} & =\beta \theta_{b} \mathbb{E} \frac{\lambda^{\prime}}{\lambda}\left[\left(1-\delta_{j}\left(h_{j}^{\prime}\right)\right) Q_{j}^{\prime}+R_{j}^{\prime} h_{j}^{\prime}\right] \quad j \in\{c, i\}
\end{aligned}
$$

## Summary of equilibrium conditions

$$
\begin{aligned}
C & =\left[\omega_{c}^{1-\rho_{c}} Y_{m c}^{\rho_{c}}+\left(1-\omega_{c}\right)^{1-\rho_{c}} Y_{s c}^{\rho_{c}}\right]^{1 / \rho_{c}} \\
Y_{j} & =p_{j}^{-1 /\left(1-\rho_{c}\right)} \omega_{j} C \quad j \in\{m c, s c\} \\
C & =p_{m c} Y_{m c}+p_{s c} Y_{s c} \\
\lambda & =\Gamma^{-\sigma}(1-\phi)
\end{aligned}
$$

## Summary of equilibrium conditions

$$
\begin{aligned}
\delta_{h}\left(h_{j}\right) Q_{j} & =R_{j}, \quad j \in\{m c, s c, i\} \\
Y_{j} & =A_{j}\left(D_{j}\right)^{\phi}\left(z_{j}\left(h_{j} K_{j}\right)^{\alpha_{k}}\left(N_{j}\right)^{\alpha_{n}}-\nu_{j}\right) \quad j \in\left\{m_{c}, s_{c}, i\right\} \\
I & =I_{c}+I_{i} \\
K_{m c}^{\prime}+K_{s c}^{\prime} & \left.=\left(1-\delta_{c}\left(h_{m c}\right)\right) K_{m c}+\left(1-\delta_{c}\left(h_{s c}\right)\right) K_{s c}\right)+\left[1-S_{c}\left(x_{c}\right)\right] I_{c} \\
K_{i}^{\prime} & =\left(1-\delta_{i}\left(h_{i}\right)\right) k_{i}+\left[1-S_{i}\left(x_{i}\right)\right] I_{i} \\
(1-\phi) \frac{W_{j}}{p_{j}} & =\alpha_{n} \frac{Y_{j}+A_{j} D_{j}^{\phi} \nu_{j}}{N_{j}} \quad j \in\left\{m_{c}, s_{c}, i\right\} \\
\frac{W_{j}}{R_{j}} & =\frac{\alpha_{n}}{\alpha_{k}} \frac{h_{j} K_{j}}{N_{j}} \quad j \in\left\{m_{c}, s_{c}, i\right\}
\end{aligned}
$$

## Explanation of numeraire dependence

- Quantity movements may depend on the numeraire in a multisector model
- Consider positive shock to $Z^{C}$ : relative price of consumption goods falls
- In terms of the investment good, consumption may fall even though actual units purchased rises
- However, if the consumption good were the numeraire, the investment good instead rises in price, so output rises by more
- Reasoning is symmetric with a positive $Z^{I}$ shock
- Using base-year prices eliminates dependence as by Bai, Ríos-Rull, and Storesletten (2023)
- Fisher index also eliminates dependence on base year, but it is equivalent in the case of a first-order approximation.
- See Duernecker, Herrendorf, Valentinyi et al. (2017) for a detailed discussion Back to mapping


## Calibration

## Details: depreciation

- Over sample, the average annual growth rate of output is $1.8 \%$
- Set $\bar{g}=0.45 \%$ ( $1.8 \%$ annual growth)
- Capital accumulation (ignoring adjustment costs)

$$
g \widehat{K}^{\prime}=(1-\delta) \widehat{K}+g \widehat{I}
$$

so that in steady state

$$
\delta=1-\bar{g}+\frac{I}{K}
$$

- Let investment share $\kappa=p_{i} I / Y=0.2$ and $p_{i} K / Y=2.75(4)=11$
- Hence, $\delta=0.2 / 11-0.0045=1.37 \%$


## Details: labor share $\alpha_{n}$

- Rearrange FOC for labor demand

$$
p_{j}=(1-\phi) \frac{W_{j} N_{j}}{\alpha_{n} A_{j}\left(D_{j}\right)^{\phi} F_{j}}
$$

Hence,

$$
W_{j} N_{j}=\frac{\alpha_{n}}{1-\phi} p_{j} Y^{j}\left(1+\nu^{R}\right)
$$

where $\nu^{R}=\nu_{j} /\left(F_{j}\right)$ and thus labor share is

$$
\frac{\sum W_{j} N_{j}}{Y}=\frac{\alpha_{n}}{1-\phi} \frac{C+p_{i} I}{Y}\left(1+\nu^{R}\right)=\frac{\alpha_{n}}{1-\phi}\left(1+\nu^{R}\right)
$$

so that $\alpha_{n}=(1-\phi)$ labor share $/\left(1+\nu^{R}\right)$

## Details: capital share $\alpha_{k}$ and deprecation parameter $\sigma_{b}$

- $R_{j}=R$ in steady state
- Note $\beta(\bar{g})^{-\sigma}=1 /(1+r) \Rightarrow \bar{g}-1 \approx(r-\rho) / \gamma$
- Implies $\rho \approx r-\gamma \bar{g}$ (so we must have $r \geq \gamma \bar{g}$ )
- Steady-state Euler

$$
\begin{aligned}
Q & =\beta \bar{g}^{-\gamma}[(1-\delta) Q+R] \Rightarrow \\
(1+r) Q & =(1-\delta) Q+R \\
(r+\delta) Q & =R
\end{aligned}
$$

- Steady-state optimal utilization

$$
\sigma_{b}=\frac{R}{Q}=r+\delta
$$

- Combine with steady state Tobin's Q: $p_{i} /(1-\phi)=Q$ and we find

$$
(1-\phi) \frac{R}{p_{i}}=r+\delta
$$

## Details: capital share $\alpha_{k}$ and deprecation parameter $\sigma_{b}$

- Firm optimization yields

$$
(1-\phi) \frac{R_{j}}{p_{j}}=\alpha_{k} \frac{Y_{j}}{K_{j}}\left(1+\nu^{R}\right)
$$

- Note

$$
\frac{Y_{j}}{K_{j}}=\frac{Y}{K} \quad \forall K
$$

and hence

$$
r+\delta=\alpha_{k} \frac{Y}{K}\left(1+\nu^{R}\right)
$$

so that

$$
\alpha_{k}=\frac{r+\delta}{1+\nu^{R}} \frac{K}{Y}
$$

Using $r, \delta, K / Y, \nu^{R}$, we recover $\alpha_{k}=0.216$

## Details: weight of services $\omega_{s c}$

- We pin down the weight of services $\omega_{s c}$ as the empirical measure $S_{c}=Y_{s c} / C$ and set $S_{c}=0.65$.
- The ratio of demand in consumption subsectors implies

$$
\frac{Y_{m c}}{Y_{s c}}=\left(\frac{p_{m c}}{p_{s c}}\right)^{-\xi} \frac{\omega_{m c}}{\omega_{s c}}
$$

Multiply each side by $p_{m c} / p_{s c}$, so that

$$
\frac{p_{m c} Y_{m c}}{p_{s c} Y_{s c}}=\left(\frac{p_{m c}}{p_{s c}}\right)^{1-\xi} \frac{\omega_{m c}}{\omega_{s c}}
$$

and plug in $S_{c}$, using $\omega_{s c}=S_{c}$ :

$$
\left(\frac{1-S_{c}}{S_{c}}\right)=\left(\frac{p_{m c}}{p_{s c}}\right)^{1-\xi} \frac{1-S_{c}}{S_{c}}
$$

so that $p_{m c}=p_{s c}$

- Given normalization $p_{s c}=1$, all consumption goods prices equal unity.


## Details: matching technology coefficient $A_{j}$

- Given $\Psi_{j}=A_{j} D_{j}^{\phi}$, the matching technology coefficient satisfies

$$
A_{j}=\frac{\Psi_{j}}{D_{j}^{\phi}}
$$

- Need to find $D_{j}$ for each $j$


## Details: matching technology coefficient $A_{j}$

- We first solve for $D$. Let us sum each side of the shopping optimality condition across sectors:

$$
\begin{array}{r}
\sum_{j} D^{1 / \eta} D_{j}= \\
\sum_{j} \phi p_{j} Y_{j} \rightarrow \\
D^{\frac{\eta+1}{\eta}}=\phi Y
\end{array}
$$

- Given that we choose technology coefficients such that $Y=1$, we obtain $D=\phi^{\frac{\eta}{\eta+1}}$.


## Details: matching technology coefficient $A_{j}$

- Consider ratio in shopping optimality conditions between $m_{c}$ and $i$ :

$$
\begin{aligned}
\frac{D_{m c}}{D_{i}} & =\frac{p_{m c}}{p_{i}} \frac{Y_{m c}}{Y_{i}} \\
& =\left(1-\omega_{s c}\right) \frac{1-I / Y}{I / Y}
\end{aligned}
$$

- Hence,

$$
\begin{array}{r}
D_{m c}=\left(1-S_{c}\right)(1-I / Y) D \\
D_{s c}=S_{c}(1-I / Y) D \\
D_{i}=(I / Y) D
\end{array}
$$

## Estimation

## Balanced growth and transformation of variables

- Output, consumption, investment, wages, and capital grow at common rate $g_{t}$
- Transform each trending variable $y_{t}$ determined at time $t$

$$
\widehat{y}_{t}=\frac{y_{t}}{X_{t}}
$$

so that $\log \widehat{y}_{t}$ represents log deviation from stochastic trend

- Capital stock $K_{t}$ is determined at $t-1$, so we deflate by $X_{t-1}$

$$
\widehat{K}_{t}=\frac{K_{t}}{X_{t-1}}
$$

- Transform preferences to make shopping stationary

$$
\Gamma_{t}=c_{t}-h a C_{t,-1}-X_{t} \theta_{d t} \frac{d^{1+1 / \eta}}{1+1 / \eta}-\theta_{n t} \frac{\left(n_{t}^{a}\right)^{1+1 / \nu}}{1+1 / \nu} \zeta_{t}
$$

## Observation equations

- Match demeaned growth rates in model to those of data
- Nonstationary series

$$
\begin{aligned}
C_{t}^{o b s} & =\log C_{t}-\log C_{t-1}+g_{t}-\bar{g} \\
I_{t}^{o b s} & =\log I_{t}-\log I_{t-1}+g_{t}-\bar{g} \\
w_{t}^{o b s} & =\log w_{t}-\log w_{t-1}+g_{t}-\bar{g}
\end{aligned}
$$

- Stationary series

$$
\begin{aligned}
N_{j t}^{o b s} & =\log N_{j t}-\log N_{j, t-1}, \quad j \in\{c, i\} \\
p_{i, t}^{o b s} & =\log p_{i, t}-\log p_{i, t-1} \\
u t i l_{j, t}^{o b s} & =\log u t i l_{j, t}-\log u t i l_{j, t-1}
\end{aligned}
$$

## Vector of observable variables

## Vector of observables

$$
=\left[\begin{array}{c}
\Delta \log \left(C_{t}\right) \\
\Delta \log \left(I_{t}\right) \\
\Delta \log \left(N_{c t}\right) \\
\Delta \log \left(N_{i t}\right) \\
\Delta \log \left(u t i l_{N D, t}\right) \\
\Delta \log \left(u t i l_{D, t}\right) \\
\Delta \log \left(p_{i t}\right)
\end{array}\right]+\left[\begin{array}{l}
0 \\
0 \\
0 \\
0 \\
0 \\
0 \\
0
\end{array}\right]
$$

## Estimation procedure

- Estimate mode of posterior distribution by maximizing log posterior function (combines priors and likelihood)
- Use Metropolis-Hastings algorithm to sample posterior distribution and to evaluate marginal likelihood of the model
- Sample of 300,000 draws (neglect first $20 \%$ )
- Hessian defines transition probability that generates new proposed draw
- Check convergence and identification (trace plots)


## On the use of growth rates for estimation

- Major macroeconomic series are difference-stationary
- For such data, growth rates preserves all dynamics of a series
- Other filters (such as HP filter/Hamilton filter) extract specific frequencies of time series
- Latter may be reasonable for description depending on the notion of business cycle

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[^0]:    Back to second moments

