



PROGRAM

Lease Conference Istanbul 2021
Developments for
Central and Eastern Europe



Q2



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PROGRAM

December 1, 2021

08.30 am – 09.30 am Registration – InterContinental Hotel - Taksim

MORNING GENERAL SESSIONS CLUSTER 1

Chairman: Paul Johnson-Ferguson, Executive Director Invigors EMEA Ltd (France)

December 1, 2021, 09.00am – 01.00 pm

Opening

Hans Geijssen, Regional Leader MEA, Invigors EMEA Ltd (Netherlands)

Welcome

Mehmet Karakiliç, Deputy Secretary General, Association of Financial Institutions, Turkey and former CEO IŞ Leasing

Be Prepared for Tomorrow

Patrick Beselaere, Global CEO, ING Lease and Chairman of Leaseurope (Belgium)

Asset Based Lending: Developing Movables Finance Market

Murat Sultanov, Senior Financial Sector Specialist, IFC - WorldBank (Turkey)

Artificial Intelligence

Esen Girit Tümer, CEO, Essential Evolutions (Turkey)





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AFTERNOON GENERAL SESSIONS CLUSTER 2

Chairman: Paul Johnson-Ferguson, Executive Director Invigors EMEA Ltd (France)

December 1, 2021, 02.00 pm – 06.00 pm

Innovative approaches to delivering sustainable and green finance

Mohammad Maaytah, Principle Manager Green Economy and Climate Action Group, EBRD (UK)

Sweta Penemetsa, Associate Director, EBRD (UK)

Financing Assets from Capital Markets: What can Turkey Securitization Company offer?

Esad Koroglu, CEO, Turkey Securitization Company (Turkey)

New Trends in digitalization since COVID-19, case study from Estonia

Anett Numa, Digital Transformation Advisor, e-Estonia Briefing Centre (Estonia)

How can the leasing software system be part of the cure of the COVID-19 crisis?

Amina Chakchouk, COO Leasing Codix (France)

Is technology an enabler or is it holding your business back?

Jeff Andrews, Regional Business Development Director, Q2 (UK)

06.00 pm – 07.30 pm NETWORKING COCKTAIL – InterContinental Hotel



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MORNING EQUIPMENT LEASING SESSIONS CLUSTER 3

Chairman: Paul Johnson-Ferguson, Executive Director Invigors EMEA Ltd (France)

December 2, 2021, 09.00 am – 01.00 pm

How smart 3rd party heavy equipment asset data can get / How to use 3rd party asset data for leasing

Dieter Lens, Country Representative, Lectura (Netherlands)

Chris Domagala, Chief Business Development Officer, Lectura (Germany)

IFRS – 16

Eddy van der Laan, Consultant, Cognitus Consulting (Netherlands)

Off Highway Research

Chris Sleight, Managing Director, Off Highway Research (UK)

Leasing, a key asset for profitable growth

Nathalie Taieb, CEO, PEGASUS Consulting Group (France)





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AFTERNOON EQUIPMENT LEASING SESSIONS CLUSTER 4

Chairman: Paul Johnson-Ferguson, Executive Director Invigors EMEA Ltd (France)

December 2, 2021, 02.00pm – 06.00 pm

Asset Management & Remarketing

Niels Spitters, CEO, Intrador (Netherlands)

Captive Finance

Bjorn van den Berg, Global Director, Sandvik Financial Services (Netherlands)

Equipment Finance

Nato Toronjadze, CEO, BIZON (Georgia)

Life Cycle Management

Gene Vayngrib, CEO, Tradle (USA)

Closing

Hans Geijssen, Regional Leader MEA, Invigors EMEA Ltd (Netherlands)



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MORNING AUTO FINANCE & FLEET LEASING SESSIONS CLUSTER 5

Chairman: Paul Bennett, Director International Business Development iVendi (UK)

December 2, 2021, 09.00 am – 01.00 pm

ZOOP shared mobility & future applications

Kerem Odabasi, CEO Zoop & Kodeco Future Mobility (Turkey)

The Traffic Jam That's us! " Re-THINK future mobility"

Leo Roeks, Automotive Expert / Author / Moderator (Germany)

Connected Retailing

Paul Bennett, Director International Business Development, iVendi (UK)

The mobility of the future

Memduh Sapmaz, Founder Autovise Automotive Consultancy (Turkey)

***Speakers have been confirmed but topic needs to be defined**



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AFTERNOON AUTO FINANCE & FLEET LEASING SESSIONS CLUSTER 6

Chairman: Paul Bennett, Director International Business Development iVendi (UK)

December 2, 2021, 02.00 pm – 06.00 pm

Future of Mobility-as-a-Service

Octavian Chelu, Principal Consultant Fleet & Leasing, Frost & Sullivan (UK)

To be defined*

Andrew DeFrancesca, Fleet Program Lead, eKar (UAE)

Transition to e-vehicles, infrastructure, resilience, RV's

Closing

Hans Geijssen, Regional Leader MEA, Invigors EMEA (Netherlands)

***Speakers have been confirmed but topic needs to be defined**



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LEASE CONFERENCE ISTANBUL

December 01-02, 2021 - Istanbul, Turkey

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