

Coaching of employees

Improving professional efficiency



BETTER INSIGHT
THE SMART MOVE
businesses and individuals

Your employees constitute a sound value in your business and you would like them to shift towards a higher level of performance:
Improving time and priorities management,
Becoming an efficient communicator,
Improving self-confidence in order to more easily wrap up contracts,
Improving professional efficiency as a whole,
These are some of the many ways in which your collaborators can progress in order to become even better actors of success in your company!

- 1 • Establish and commit to the coaching relationship
- 2 • Clarify aspirations and initial request: how to become a better performer?
- 3 • Examine current reality
- 4 • Project future desired state in communication/self-confidence/priorities and time management/professional efficiency as a whole
- 5 • Set SMART goals for development
- 6 • Identify blocking points and define options
- 7 • Define a strategy
- 8 • Build up a sustainable action plan

Coaching: leading you from GOOD to GREAT



14-step process

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