

# Principles and Values

It is important to us that every participant of an event hosted by Matching Fusion should have a positive experience. For this we have established the following principles and values.

By participating, you confirm that you have read and understood the Principles and Values and that you will stick to them.

## **Principles and Values:**

1. **Openness:**  
Participation requires a basic attitude of openness. An open mind that questions its prejudices and frames of thought and speaks openly about experiences is essential. Each group member has the opportunity to present his/her case or share his/her experiences. That takes courage.
2. **Honesty and Authenticity:**  
In order to get the best out of every event for yourself and everyone, it is important to be honest with yourself and with others.
3. **Trust within the group:**  
For the purpose of enabling openness and honesty, stable trust within the group is required. We all create this safe space together, where everyone is accepted as they are.
4. **Confidentiality towards third parties:**  
It is therefore imperative that we commit ourselves not to reveal anything that is said in the group. (Vegas Rule)
5. **Willingness for personal development:**  
Experience shows that participating in a Matching Fusion event can contribute to personal development. So it's good to be ready for it.
6. **Responsibility:**  
The responsibility for a successful participation is up to you, because you are responsible for your own process and for what you are taking with you.

7. Commitment:

Those who participate in a Matching Fusion event recognize that participation requires a time commitment, i.e. group members rely on each member to fully participate in each meeting. If you are prevented from attending, please consider carefully, because your participation is important and you will be missed in the group. If there is no other option, inform all group members as early as possible. During the event, your attention and genuine interest is required for the person and content being discussed.

8. Deep Listening:

The way we listen to one another is valued in the Matching Fusion event, because it's part of the group's success and could be a decisive contribution to the success of each individual.

9. Deep Talk:

When we speak, it is from an attitude of service and respect. With what we contribute, we want to serve the other person.

10. Sharing:

In a Matching Fusion event we learn from each other. This is only possible if we share, in which everyone gives at least as much as they get. To do this in the best way it is important to get involved in the cases of others and be willing to share your knowledge, experience, contacts and whatever needs to be said. So you may get twice as much in return and more, because you learn from the experiences of others and from what they share.

11. Respect:

A Matching Fusion event can only be successful if we meet at eye level. As participants, we can see in each person a potential teacher, as the ultimate expression of a fundamental attitude of respect.

12. Humility:

Participants in a Matching Fusion event usually have a wealth of experience, a lot of knowledge, gained the lead several times, and have taken responsibility for more than just themselves. This can occasionally lead to the idea: I know better than you. I know the „right“ way. That is not the case. During a Matching Fusion event it is important to respect each other's reality and point of view and not to try to change opinions. The exchange takes place respectfully, politely and at eye level at all times. If this is not the case, allow the group to point this out to you.

13. Topic Choices:

Be careful to choose topics that are not sensitive to others, making sure that it enhances the warm and collaborative spirit of the group.

14. Active business initiation is not possible:

In order to establish an unrestricted relationship of trust between the participants.  
No active business initiation is allowed during the events.

The Matching Fusion events thrive on mutual support and encouragement. With collective thinking, deep listening and deep talk, we help each other to take on new perspectives and to grow with challenges.