



PARTNERS FOR THE PILBARA


**Mining, Energy &
Infrastructure
Services**

**Labour &
Procurement**

Mining
**AUSTRALIAN
MINING
PROSPECT
AWARDS**

**2020
WINNER**





**"We simply want to
deliver relentless
customer service,
unlock local opportunity
and earn value for our
clients"**

- Ian Taylor, Chairman

WE DELIVER

IronMerge represents a whole new way of delivering industrial services and goods to the Resources and Infrastructure sectors.

IronMerge is a Traditional Owner business from the Pilbara with operations in Port Hedland and Perth, and we'd like to unlock something truly special with you by becoming your local partner in the supply of people and contracted services.

IronMerge was awarded the **Australian Mining Aboriginal Business of the Year** in 2020, building on the back of our expertise and project success.

We've got the right people, the right model and the absolute laser focused determination to be your reliable contracting colleague.

So how can IronMerge help you?

Together we can increase your Indigenous business engagement, expand your local content impact, manage your project materials and supplement your contingent labour pool.

LABOUR

Recruitment and labour hire of trades, machine operators and professionals.

PROCUREMENT

Global sourcing and project materials management



OUR VALUES

We're building onward, upward and with you across communities.

Safely

We do it Safely or not at all.

Dignity

We respect the Traditional Owners of the lands we work upon and we build diversity across our business.

Humility

We listen to our clients and deliver what we promise.

Home

Our people are our priority and our teamwork makes us strong.

“**IronMerge is built upon 4 core values that underpin our mission. We deliver relentless customer service and strive for local impact across the communities we operate within.**”

LEADERS AT IRONMERGE



BRENDAN MILBURN

GM Operations

Brendan is a Civil Engineer and accomplished construction manager with 35 years of experience off-site and on-site in the WA Mining & Resource, Oil & Gas and Construction sectors, with an enviable knowledge of Business Development and Construction Management.



IAN TAYLOR | Chairman

Ian is an Aboriginal person (Nyamal) with experience and proficiency in engaging with Aboriginal people, government, private and resource sector communities.

Ian is studying law with Monash University and Deakin University and has worked extensively with people from diverse cultures as Executive Officer at the Department of Justice in Melbourne, Victoria.



MATTHEW SHIER

Non-executive Director

Matthew holds a Bachelor of Science in Anthropology from UWA and has over 20 years of executive roles in Procurement and Operations Management, specializing in the industries of Manufacturing, Mining, and Oil & Gas.

CAPABILITIES AND SERVICES

The IronMerge group of companies operates across two business streams to provide a comprehensive industrial solution to our clients in Mining, Energy & Infrastructure.

MINING, ENERGY & INFRASTRUCTURE | LABOUR AND PROCUREMENT



LABOUR | hire & recruitment

We link great people to great clients, and our large database of candidates extends across Western Australia, across industry sectors, across many trades and professions.

Our services include temporary to permanent labour, blue and white collars, shut-down labour, and heavy machinery operators. We also attract Indigenous candidates with our safe cultural values and empathetic approach to managing our workforce.



PROCUREMENT | materials management

Our clients elect to outsource the Procurement function of their construction and maintenance projects, allowing project managers to focus upon delivering milestones without the distraction of managing materials.

We will customise materials management activities to our clients' plans, leveraging both client and IronMerge supplier relationships for optimal pricing and service. This provides a cost-effective solution, coordinating all procurement tasks via a single point of contact in our Operations Centre.



INDUSTRIAL PROCUREMENT

The leaders of IronMerge share many years of experience in global strategic sourcing and industrial procurement.

The acquisition of Winchester Procurement Australia injects specific Mining & Energy supply knowledge with our personnel based in the United Kingdom and Australia, supplying to resources projects in Africa, Europe and Australia.

IronMerge will take your product specification to a global market, with our specialised sourcing team applying a robust methodology (aligned to the Chartered Institute of Purchasing and Supply) to secure your requirement with optimal value.



FROM PERTH...

At IronMerge, we understand how to navigate the challenges associated with delivering large-scale contracts while maintaining your social license to operate

The IronMerge business represents a shared vision for local contracting, Pilbara employment opportunity and progression of the Reconciliation journey.

Our Directors have specific and granular expertise in fulfilling the local content strategies of our clients.

Matthew Shier founded the LCA | Local Contracting Alliance in 2013, generating new opportunities for Aboriginal businesses in the resources and government sector. During his time with Rio Tinto, Matthew developed local engagement strategies that increased Aboriginal business and local business opportunity.

Tony Wright (CFO) has a long history of working with Nyamal and Pilbara Peoples through the Pilbara Native Title Service, actively involved in the commercial aspects of Native Title negotiations.

Ian Taylor has facilitated many commercial arrangements across the Pilbara that have generated valuable outcomes for clients and local communities.



**...TO PORT
HEDLAND**

**AND
BEYOND**

**IronMerge
will deliver
for you.**

Major Projects

- **Pilbara Minerals Pilgangoora Stage1 Improvement Works project (\$15m)**
- **BHP Mining Area C Fencing projects (\$100k)**
- **FMG IronBridge earthworks and labour (\$2m)**
- **Venturex Sulphur Springs earthworks and rehabilitation**
- **BHP industrial goods, instrumentation and tooling**
- **NRW 30t Excavator hire and operator**





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Pilbara Operations

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Online

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Client services and tendering

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