



Vasileios Skountis is Medsko's co-founder and its Principal Consultant. He is a member of the Board of Directors since August 2017. He is serving the company as Chief Operating & Strategy Officer and he's responsible for the development and implementation of the company's long-term strategy and effective prioritization of resource allocation to realize continuing shareholder value.

Eng. Skountis is a Healthcare & Business Intelligence Executive with a 20+years track record of successful international strategic and tactical leadership in Medical-Healthcare oriented field, mid- and long-term Strategic Planning, Artificial Intelligence, Strategic Management, non-clinical Operations Planning, Business Process Engineering, Organizational Structure Development, Healthcare Facility Management, Lean & Matrix organizational structures and Global Business Development Strategic Operations. He is a Global multi-cultural Executive with solid knowledge and experience in global Healthcare-Pharma-Medical Devices Markets, finance & business practices. Proficient in executing a culturally sensitive strategy in line with its potential. Profound knowledge of various EMEA, GCC, US, APAC and Emerging markets. He has launched hundreds of new sophisticated medical / healthcare products, accelerated adoption and utilization using unique strategy tools, artificial intelligence principles on implications for business strategy, generated new revenues and expanded dramatically market share in local, regional and international setups.

Prior to Medsko, Eng. Skountis held several executive leadership positions as Managing Director, Chief Operating Officer, Chief Strategy officer, Director of Engineering & Operational Excellence, International Healthcare Business Development Director in some of the major Healthcare-oriented and Medical Devices companies across EMEA, US and APAC responsible for revenue exceeding \$100M as of recent years.

He headed various functions, including business development, strategic planning, research and development, clinical development, regulatory affairs and government affairs. His prior experiences include positions at Nikon Medical Instruments, Allergan, AMO, Leica Microsystems, Hypervision Clinics, Bioscience Medical Group, Ellex Laser Systems, Wavelight AG (Alcon Labs), Optimedica, Nawah Healthcare, Athens Eye Hospital, AccuVision Eye Clinics, etc.

He was leading teams and departments in several divisions, including surgical products, pharmaceuticals, and European – Middle East & Global operations. The scope of his work has spanned a broad diversity of technical disciplines including operations management, process development, site construction, validation, automated assembly, product design, engineering analysis, and industrial design.

He is proficient in Medical and Healthcare Business Dynamics, The Delta Project Analysis Strategy, Class I, II, III Medical Devices Evaluation Testing, Safety testing IEC 60601-1, IEC 61010-1, Risk management ISO 14971, Software IEC 62304, Auditing ISO 9000, ISO 13485 Proficient in assessing a market from inside, knowing the global various healthcare systems, devising and executing a culturally sensitive strategy in line with its potential.

Eng. Skountis holds a B.Eng. degree with honor in Biomedical Engineering & Bioinstrumentation from the Technical University of Athens, GR followed by a Fellowship in Health Sciences from the University of Crete, GR and several Postgrad Degrees in Biomedical Optics, Lasers & Fiber Optics from the Massachusetts Institute of Technology-MIT, Boston, MA USA.

He also holds several Postgrad Top-Tier Executive Certificates in Marketing Innovative Medical Technologies & Strategy for Healthcare Delivery from Harvard Business School, Boston, MA, USA and he has also completed the 3-years Top-Tier Certified Executive Education in Healthcare Operations, Strategic & Value Chain Management, Strategy and Innovation at MIT Sloan School of Management, Boston, MA, USA.

Recently, he's undergoing advanced executive courses in Healthcare Artificial Intelligence Potential's Investigation & Business Implications at University of Oxford, UK – Said Business School and he is also enrolled in Postgrad Executive Healthcare Artificial Intelligence program (Implications for business strategy, Machine advanced learning & Robotics in business) at MIT Sloan School of Management & MIT Computer Science & Artificial Intelligence Lab, Boston, MA, USA.