

Dr. Nils Christopher Köbis

Education and Experience:

- 05/2018 Visiting Scholar, Center for Experimental Social Science, Nuffield College, University of Oxford
- 09/2016-current Post-Doctoral fellow
Department of Economics & Center for Research in Experimental Economics and Political Decision-Making (CREED), University of Amsterdam
- 09/2012-02/2018 PhD, *Cum Laude* (awarded to top 10%)
Department of Experimental and Applied Psychology, VU Amsterdam
Dissertation: The Social Psychology of Corruption
Supervisors: Dr. Jan-Willem van Prooijen, Dr. Francesca Righetti, Prof. Paul Van Lange
- 07/2016 Co-founder Interdisciplinary Corruption Research Network (ICRN)
- 10/2015 Visiting Scholar, Department of Economics, University of Zürich
- 09/2010-07/2012 Research Master of Social Psychology, *Cum Laude*
Department of Experimental and Applied Psychology, VU Amsterdam
- 10/2007-07/2010 Bachelor of Psychology, University of Münster

Peer-reviewed Publications [*Equal contribution]:

1. Leib, M., **Köbis, N.C.**, Francke, M. Shalvi, S. & Roskes, M., (in press). Precision in Context Theory: In a Seller's Market, Precise Prices Are Suboptimal. *Management Science*.
2. Walter, K. V., Conroy-Beam, D., Buss, D.M., Asao, K., Sorokowska, A., Sorokowski, P. ... **Köbis, N.C.** et al. (in press) Sex Differences in Mate Preferences Across 45 Countries: A Large-Scale Replication. *Psychological Science*.
3. **Köbis, N. C.**, Troost, M., Brandt, C. O., & Soraperra, I. (2020). Social norms of corruption in the field – Social nudges on posters can help to reduce bribery. *Behavioural Public Policy*.1-28, DOI:<https://doi.org/10.1017/bpp.2019.37>
4. Conroy-Bean, D., Buss, D., Asao, K., Sorokowska, A., Sorokowski, P., ... **Köbis, N.C.**, et al., (2019) Contrasting Computational Models of Mate Preference Integration Across 45 Countries. *Scientific Reports*, 9(1), 1-13.
5. **Köbis, N. C.**, Verschuere, B., Bereby-Meyer, Y., Rand, D., & Shalvi, S. (2019). Intuitive Honesty Versus Dishonesty: Meta-Analytic Evidence. *Perspectives on Psychological Science*, 14(5), 778–796. DOI: <http://doi.org/10.1177/1745691619851778>
6. Conroy-Beam, D., Roney, J.R., Lukaszewski, A. W. Buss, D. ... **Köbis, N.C.**, et al., (2019). Assortative Mating and the Evolution of Human Trait Covariation. *Evolution and Human Behavior*, 40 (5), 479-491. DOI: <https://doi.org/10.1016/j.evolhumbehav.2019.06.003>
7. *Verschuere, B., ***Köbis, N. C.**, Bereby-Meyer, Y., Rand, D. & Shalvi, S., (2018) Taxing the brain to uncover lying? Meta-analyzing the effect of imposing cognitive load on the reaction-

time costs of lying. *Journal of Applied Research on Memory and Cognition*, 7, (3) 462-469.
DOI: <https://doi.org/10.1016/j.jarmac.2018.04.005>

8. Laakasuo, M, **Köbis, N.C.**, Palomäki, J. & Jokela, M. (2017) Money for microbes – Pathogen avoidance and out-group helping behavior. *International Journal of Psychology*, 53, 1-10.
DOI: <https://doi.org/10.1002/ijop.12416>
9. **Köbis, N.C.**, van Prooijen J.W., Righetti F., Van Lange P. A. M. (2017). The road to bribery and corruption: Slippery slope or steep cliff? *Psychological Science*, 1, 1–10. DOI: <https://doi.org/10.1177%2F0956797616682026>
10. Ostrom, J. K., **Köbis, N. C.**, Ronay, R. and Cremers, M. (2017) False Consensus in Situational Judgment Tests: What Would Others Do? *Journal of Research in Personality*, 71, 33–45. DOI: <https://doi.org/10.1016/j.jrp.2017.09.001>
11. **Köbis, N. C.**, van Prooijen, J.W., Righetti, F., & Van Lange, P. A. M. (2016). Corruption Dilemmas: The Psychology of Individual and Interpersonal Corruption. *Review of General Psychology* 20(1), 71-85 DOI: <https://doi.org/10.1037%2Fgpr0000069>
12. **Köbis N. C.**, van Prooijen J.W., Righetti F., Van Lange P. A. M. (2015) “Who Doesn’t?”-The Impact of Descriptive Norms on Corruption. *PLoS One* 10(6):e0131830. DOI: <https://doi.org/10.1371/journal.pone.0131830>
13. Saucier, G., Kenner, J. S., ..., **Köbis, N. C.**, et al., (2014). Cross-cultural differences in a global ‘Survey of World Views’. *Journal of Cross-Cultural Psychology*, 46, 53-70. DOI: <https://doi.org/10.1177%2F0022022114551791>

Book chapters [*Equal contribution]:

14. ***Köbis, N.C.**, *Jackson, D., & Iragorri-Carter, D. (in press). Social norms and Corruption – Recent trends in empirical research, in Heywood, P and Mungiu-Pippidi, A., (Eds.) *A Research Agenda for Studies of Corruption*. Edward Elgar Publishing.
15. **Köbis, N. C.**, Iragorri, D. and Starke, C. (2018). A Social Psychological View on the Social Norms of Corruption, in Kubbe, I. and Engelbert, A. (Eds) *Corruption and Norms - Why Informal Rules Matter*. London, UK: Palgrave Macmillan.
16. **Köbis, N. C.**, & Huss, O. (2018). Ein Atlas zur Unterscheidung von Korruptionsformen. In P. Graeff & S. Wolf (Eds.), *Korruptionsbekämpfung vermitteln* (pp. 153–181). Wiesbaden, Germany: Springer.

Peer-reviewed Conference Proceedings:

17. **Köbis, N. C.** (2018). The Role of Data: How Can Indicators Be Useful for Combatting Corruption? In A. Schwickerath (Ed), *How to conceptualize corruption? Conference Proceedings: Interdisciplinary Corruption Research Forum* (pp. 4–10). Paris, France: Interdisciplinary Corruption Research Network (IRCN).
18. **Köbis, N. C.**, & Starke, C. (2017). Why did the Panama Papers (not) shatter the world? The relationship between Journalism and Corruption. In A. Schwickerath, A. Varraich, & L. Lee-

Smith (Eds.), *How to research corruption? Conference Proceedings: Interdisciplinary Corruption Research Forum* (pp. 69–77). Amsterdam, Netherlands: Interdisciplinary Corruption Research Network (IRCN).

Policy reports:

19. Jackson, D., & **Köbis, N. C.** (2018). *Anti-corruption through a social norms lens*. Bergen, Norway.
20. Shalvi, S., **Köbis, N. C.**, Berg, S., Gneezy, U. H., & Offerman, T. J. (2018). *Increasing Ethical Conduct: A Behavioral Ethics Approach*. Amsterdam, Netherlands.

Submitted work [*Equal contribution]:

21. **Köbis, N.C.** & Mossink, L. D. (Revise and Resubmit). Creative Artificial Intelligence – Algorithms vs. humans in an incentivized writing competition. *Computers and Human Behavior*.
22. **Köbis, N.C.**, Soraperra, I. & Shalvi, S., (Revise and Resubmit). Bright and dark sides of trust in the sharing economy– A systematic literature review. *Journal of Management*.
23. *Lange, J., ***Köbis, N.C.**, & Herrmann, C (Under Review). Passionate corruption: A systematic literature review and integrative framework on the link of emotions and corruption. *Psychological Bulletin*.
24. *Soraperra, I., ***Köbis, N. C.**, Efferson, C., Vogt, S., Offerman, T., & Shalvi, S. (Under Review). A market for integrity An experiment on corruption in the education sector. *Journal Political Economy*.
25. Roskes, M. **Köbis, N.C.**, Vainapel, S., & Shalvi, S. (Revise and Resubmit). Responsible innovation requires both creativity and ethicality: A systematic literature review on the dark sides of creativity. *Journal of Management Studies*.
26. Laakasuo, M. Palomäki, J., & **Köbis, N.C.** (Submitted). Moral Uncanny Valley - Robot's Appearance Moderates How its Decisions are Judged. *International Journal of Social Robotics*.

Peer reviewed presentations at conferences:

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| 06/01/2020 | Israel Organizational Behavior Conference (IOBC), University of Tel Aviv, Israel |
| 20/08/2019 | Biennial Conference on Subjective Probability, Utility, and Decision Making (SPUDM), University of Amsterdam, Amsterdam, Netherlands |
| 02/05/2019 | International Meeting on Experimental and Behavioral Social Sciences (IMEBESS), University of Leiden, Netherlands |
| 06/10/2018 | Advances with Field Experiments (AFE), Boston University, USA |
| 04/10/2018 | Social Norms and Behavioral Change Conference, University of Pennsylvania, Philadelphia, USA |
| 26/09/2018 | Conference on Decision Sciences, University of Konstanz, Germany |
| 24/08/2018 | Tilburg Institute for Behavioral Economics Research (TIBER), Tilburg University, |

Netherlands

20/07/2018 Society of Advancement of Behavioral Economics (SABE) & International Association for Research in Economic Psychology (IAREP), Middlesex University, London, UK

06/09/2017 Biannual meeting of the German Association of Social Psychology (FGSP), University of Ulm, Germany

20/06/2017 International Conference on Social Dilemmas (ICSD), Taormina, Italy

16/06/2017 Interdisciplinary Corruption Research Forum, Sciences Po, Paris, France

08/09/2016 European Consortium of Political Research (ECPR), Charles University, Prague, Czech Republic

11/12/2015 National Association of Social Psychological Researchers (ASPO)

25/06/2015 International Conference on Social Dilemmas (ICSD), The Chinese University of Hong Kong, Hong Kong

Invited Guest Talks:

21/01/2020 Institute for Political Science, Technical University Darmstadt, Germany

08/11/2019 Department of Social Psychology, University of Tilburg, Netherlands

18/04/2019 Department of Economics, University of Cologne, Germany

01/04/2019 Department of Psychology, New College, University of Oxford, UK

29/01/2019 Department of Social Psychology, University of Cologne, Germany

28/11/2018 Max Planck Institute for Research on Collective Goods, Bonn, Germany

18/10/2018 Department of Sociology, University of Bern, Switzerland

26/05/2018 Center for Experimental Social Studies, Nuffield College, University Oxford, UK

11/04/2018 NHH, Norwegian School of Economics, Bergen, Norway

26/03/2018 Department of Criminology, University of Paris-Nanterre, France

14/12/2017 Department of Clinical Psychology, University of Amsterdam, Netherlands

26/11/2015 Department of Communication Science, WWU University Münster, Germany

24/11/2015 Department of Public Policy, Charles University Prague, Czech Republic

22/10/2015 Department of Economics, University of Zürich, Switzerland

Invited Talks at Workshop, Small group Meetings and Policy Events:

09/01/2020 Decision Making and Economic Psychology (DMEP-RATIO). Ben Gurion University of the Negev, Israel

13/11/2018 U4 Anti-Corruption Resource Center Annual Workshop, Ministry of Foreign Affairs, Copenhagen, Denmark

11/10/2018 Inter-American Development Bank, Washington DC, USA

13/07/2018 DAAD Fair play Workshop, Department of Chemistry, University of Duisburg-Essen, Germany

27/03/2018 OECD Global Integrity and Anti-Corruption Forum - Planet Integrity, Paris, France

26/10/2017 GATE-LAB Workshop, Groupe d'Analyse et de Théorie Economique, Lyon, France

25/09/2017 Methods School on Corruption and Corruption Control Analysis, Institute of Social Science, ICS-University Lisbon, Portugal

25/02/2017 UNODC Round table discussion: Corruption in Higher Education - Education for Justice Initiative (E4J), UNODC, Vienna, Austria

11-14/08/2016 Anti-Corruption Summer School, Anti-Corruption Research and Education Center, National University of Kyiv-Mohyla, Kyiv, Ukraine

17/10/2015 4th Interdisciplinary Colloquium of Graduate Corruption Researchers, HHU University Düsseldorf, Germany

28/02/2015 3rd Interdisciplinary Colloquium of Graduate Corruption Researchers, University of Duisburg-Essen, Germany

29/09/2014 Economics of Corruption Workshop, University of Passau, Germany

29/08/2014 European Association of Social Psychology Summer School, ISCTE Lisbon, Portugal

Honors and Awards:

2020 Supervisor of H.K. Nieuwenhuis Thesis Award - Best Annual Master Thesis of the Amsterdam School of Economics and Business, University of Amsterdam

2020 Nominated and shortlisted for Best Paper Award at The Fifth Israel Organizational Behavior Conference (IOBC)

2019 Nominated and shortlisted for Prize „*Academics Nachwuchswissenschaftler des Jahres 2019*“ (Germany’s Junior Researcher of the year 2019; Round of final 10)

2017 Supervisor of Best Annual Bachelor Thesis Award in Psychology, VU Amsterdam

2017 Member of Advisory group on (Anti-)corruption in higher education, United Nations Office on Drugs and Crime (UNODC)

2016 Member of ASK Corruption Expert Network, Transparency International

2015 2nd Place in Helsinki Challenge, with Team “Moralities of Intelligent Machines,” total of 140 initial entries, University of Helsinki

2013 Best Annual Master Thesis Award in Psychology, VU Amsterdam

Grants:

2019 PI, total sum: €10.000
Sustainable Future Initiative
University of Amsterdam

2019 Co-PI, total sum: €13.500
Constructive Advanced Thinking (CAT) program
Project: “Corruption and Anti-Corruption in Empirical Research: Critical Reflections on Concepts, Data and Methods”

2019 Co-PI, total sum: €48.647
By: Bern University Research Foundation
For: 1st year PhD funding Simona Richard

2018 Co-PI; total sum: €20.000;
By: Swedish Foundation for Humanities and Social Sciences Rijksbanken Jublieumsfond For: 3rd Interdisciplinary Corruption Research Forum at QoG Institute Gothenburg

2017 Co-PI; total sum: €50.000;
By: United Nations Office on Drugs and Crime (UNODC),

2012 For: 2nd Interdisciplinary Corruption Research Forum at Science Po, Paris
Co-applicant; total sum: €168.735
By: Dutch Research Council (NWO)
For: Talent Grant covering full PhD funding 09/2012-09/2016

Organization of Academic Conferences:

18- 27th Biennial Conference on Subjective Probability, Utility, and Decision Making
22/08/2019 (SPUDM), University of Amsterdam, Amsterdam, Netherlands
13- 4th Interdisciplinary Corruption Research Forum: “Varieties of (anti)corruption:
15/06/2019 Learning from the past for the future”, National University of Kyiv-Mohyla
Academy, Ukraine
07- 3rd Interdisciplinary Corruption Research Forum: “Mechanism of corruption”,
09/06/2018 Quality of Government Institute, University of Gothenburg, Sweden
15- 2nd Interdisciplinary Corruption Research Forum: “How to Conceptualize
16/06/2017 Corruption?”, Sciences Po Paris, France
17- 1st Interdisciplinary Corruption Research Forum: “How to Research Corruption?”
18/06/2016 Volkshotel/ VU University, Amsterdam, Netherlands

Teaching & Supervision:

Since 09/2019 Co-Supervision of PhD student Simona Richard (with Prof Sonja Vogt)
Since 10/2018 Annual guest lecture at University of Bern, Institute for Sociology, Master
seminar on field research for sustainability
Since 02/ 2018 Annual guest lecture at Erasmus School of Accounting & Assurance, Executive
Masters Financial Forensics, Rotterdam, Netherlands
Since 06/2017 “Solidarity”, Integrative Seminar, Interdisciplinary Bachelor Course PPLE
College, University of Amsterdam
Since 11/2016 “Morality of Markets”, Elective, Interdisciplinary Bachelor Course, PPLE College,
University of Amsterdam
Since 09/ 2012 MA and BA thesis supervisor (multiple students in Psychology and Economics)

Reviewer for Academic Journals:

Psychological Science, Journal of Experimental Social Psychology, Judgement and Decision
Making, British Journal of Psychology, British Journal of Social Psychology, International Journal
of Social Psychology, Basic and Applied, Social Psychology, Journal of Business Ethics, Crime Law
and Social Change, Games, Royal Society Open Science, PLoS One, Personality and Social
Psychology Bulletin

Reviewer for Policy Work:

UNODC Education for Justice Teaching Modules, U4 Anti-Corruption Resource Center, Terrorism,
Transnational Crime and Corruption Center (George Mason University)

Professional Memberships:

Dutch Association for Social Psychology (ASPO)
European Association for Decision Making (EADM)
European Association for Social Psychology (EASP)
European Consortium of Political Research (ECPR)
German Association for Social Psychology (FGSP)
Interdisciplinary Corruption Research Network (founding member)
International Society of Justice Research (ISJR)
Kurt Lewin Institute (KLI)
Transparency International ASK Corruption Expert Network

Media:

Podcast	Co-founder and co-host of KickBack the Global Anti-Corruption Podcast with Prof Matthew Stephenson (Harvard Law School) and Christopher Starke (HHU Düsseldorf & Fellow at the Düsseldorf Institute for Internet and Democracy)
Radio features	BBC World Service, BBC Radio 4, Bayerischer Rundfunk
Own articles	Scientific American, Psychology Today (digital & print), Katapult (print), Global Anti-Corruption Blog, Transparency International Research Blog, European Student Think Tank Blog
Video content	Animated video for InMind with Prof Paul Van Lange, Hadija Mkwella & Diana Onu
News coverage	The Atlantic, NY Mag, Pacific Standard, Vice Media, Express Business, The Conversation, Folha de Sao Paulo, Health Medicine Network, Association for Psychological Science Blog