

Dokument	<b>Questions for Examining the Ethics of a Business Decision</b>
Inhalt	<b>Fragen die dabei helfen eine (geschäftliche) Entscheidung vom ethischen Standpunkt zu prüfen</b>
Quelle(n)	HIRT&FRIENDS

### **Questions for Examining the Ethics of a Business Decision**

- Have you defined the problem accurately?
- How would you define the problem if you stood on the other side of the fence?
- How did this situation occur in the first place?
- To whom and to what do you give your loyalty as a person and as a member of the firm?
- What is your intention in making this decision?
- How does this intention compare with the probable results?
- Whom could your decision or action injure?
- Can you discuss the problem with the affected parties before you make the decision?
- Are you confident that your position will be as valid over a long period of time as it seems now?
- Could you disclose without qualm your decision or action to your boss, your chief executive officer, the board of directors, your family, society as a whole?
- What is the symbolic potential of your action if understood? If misunderstood?
- Under what conditions would you allow exceptions to your stand?
- Is it the truth?
- Is it fair to all concerned?
- Will it build goodwill and better friendships?
- Will it be beneficial to all concerned?
- Would you feel comfortable if this decision would be described in detail on the front page of the "Wall Street Journal" or any other equivalent publication and thereby made completely transparent to the public?