Who are we?

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OUR VISION

Underinvestment

The Italian Hotel market is highly fragmented and has suffered from years of **underinvestment**, while at the same time, Italy is one of the main tourism destinations of Europe. This implies a lot of unused potential.

Many hotels in Italy are **family-owned** and suffer from a lack of capital to reach the standards set for international hospitality. Although these structures benefit from the exceptional hospitality culture present all over Italy, they leave much room for optimisation and innovation. A significant number of these hotel assets are in prime locations, meaning that with the right investment and repositioning they can **flourish**. The Covid crisis and subsequent EU support packages provide a unique opportunity to invest in assets with excellent return characteristics.

DATA-DRIVEN

OUR PRINCIPLES

We believe in



Only a disciplined approach coupled with a strong network will translate into exceptional results



We believe in quality over quantity, meaning we fully commit to each project, ensuring professional standards for all.



We offer full transparency on every project, ensuring all aspects are fully covered before the investment decision is made.

OUR VISION

Solution

We provide the bridge between foreign capital and Italian hotel assets. The Italian market for hotel assets is highly interesting for international investors, a strong **guidance** however is essential.

We perform a thorough due diligence on all assets we present and offer a Turnkey solution in order to make the investment process transparent and safe.

With our background in finance, investment banking, law and accountancy, we can provide the proper expertise.

OUR Solution

Turnkey



Our lawyers work ensure that every legal aspect is covered.



Financial Guidance

We help you with making a realistic business case of the asset you are interested in. We stress test the analysis with different scenarios to make sure the financial returns are realistic and solid.



Our architects create realistic plans of costs for renovations and provide designs for restructuring.